

AI POWERED SOLUTIONS

Yatırımcı Sunumu 1. Quarter 2025

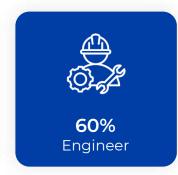
MIA Teknoloji







160+ Employees





BIST50: #MIATK

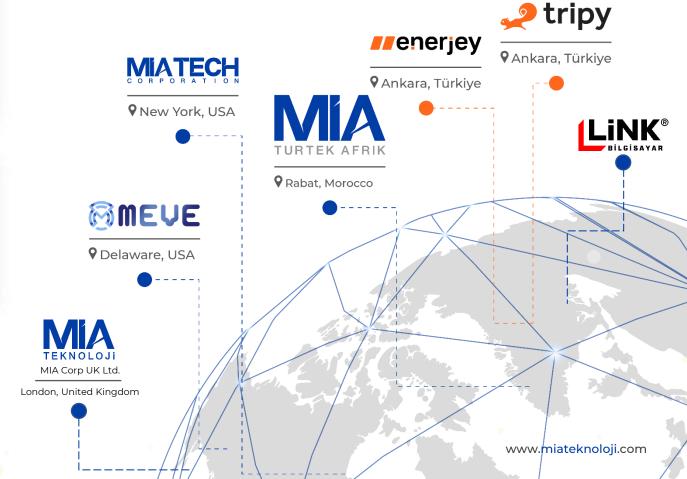




120+ References









Strong, Quality and Sustainable

Our **NATO Facility Security Certificate** offers the privilege of developing special design technologies and projects for NATO and Turkish Defence Industry.

Our Integrated Management System (IMS) is an approach that combines all our activities, processes and management systems under a single roof. This system brings together different management disciplines such as quality, environment, occupational health and safety and enables businesses to operate more effectively and efficiently.











Facility Security Certificate (National / NATO)

Military Factories Approved Supplier

ISO IEC 15504 / SPICE Lvl 2

ISO 9001:2015

ISO 14001:2015











ISO 20000-1:2018

ISO 45001:2018

ISO 22301-2012

ISO 27001:2017

ISO 10002:2018





















Always Forward with Strong Partnerships!

Our success is underpinned by strong co-operation and solid industry connections. Strategic collaborations with key partners enable us to develop innovative solutions and maintain our market leadership. In addition to these collaborations, our memberships in leading industry clusters help us to build effective networks and keep abreast of the latest trends.

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Together we shape the future!

By actively participating in the calls of leading organisations, we play an important role in the development of innovative projects. These collaborations strengthen our position as a globally recognised actor, while providing us with the opportunity to follow the latest developments in the sector and to continuously learn and grow. Our innovation and sustainability-based projects shape our vision for the future and provide value to society.



















What Does MIA Teknoloji do?

MİA Teknoloji (BIST50: #MIATK) is a technology company that carries out national and international projects with its investor identity. With its technological experience and public & private sector references from the past, it develops R&D studies and projects in 10 different sectors with its innovative approach.



We continuously improve our products and services with our innovation-oriented efforts. This approach helps us identify technological trends and position ourselves among the pioneers of the market.



We aim to expand into new markets with our global competition and diversification strategies.

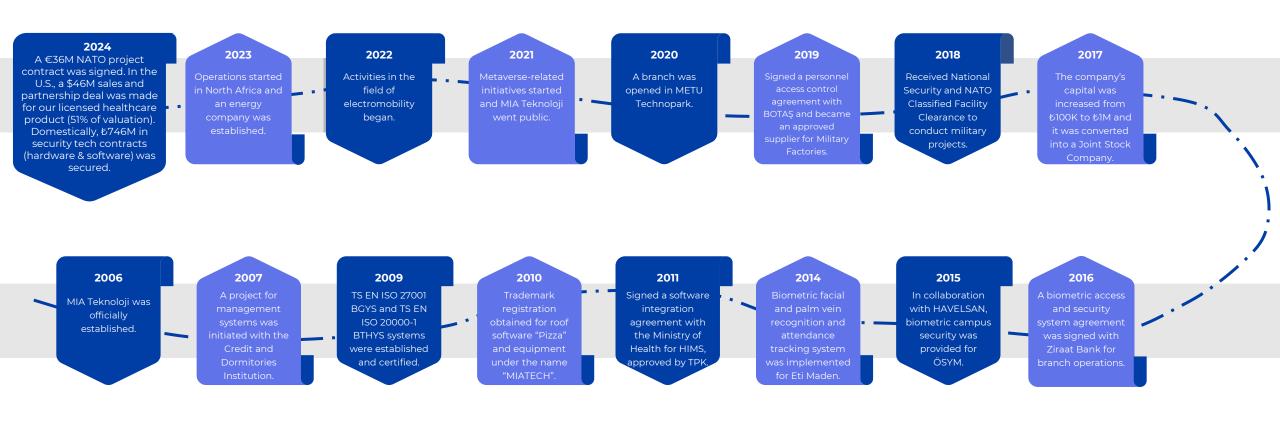
Our strategic plans for technology markets in Asia and Europe enhance our global vision and brand value.



We realise successful projects in Turkey and around the world. We exhibit our reliability and technological competences by taking part in international platforms.

Milestones





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Our Strengths



Industry Experience

With 17+ years of experience and a strong team structure built on successful projects, we've established a robust foundation enriched by expertise across various industries.

R&D Accumulation

Our identity as an R&D-focused company brings along a strong foundation of knowledge and innovation.

Tailored Model

We deliver fast and custom system solutions in response to client-specific demands.

System Integration

With strong infrastructure and product experience, we operate as one of the leading system integrators, capable of working independently from brand dependencies.

Our Strengths

Strong Partnerships

We have established long-term solution partnerships with reputable global and local companies such as NEC, DELL, Axis, Dahua, Megvii, Aselsan, and Havelsan, who are recognized in their fields.

Key References

We have successfully completed numerous high-profile projects, enabling us to meet both local and international expectations and standards.

Innovative Technologies

We adapt to industry changes with continuous innovation and offer effective, efficient solutions that keep up with sector dynamics.

Technopark Incentives

Through our membership in the Technopark Development Zone, we benefit from R&D and innovation incentives including:

Corporate tax exemption (100%)

VAT exemption (100%)

Social security premium support

Customs and stamp duty exemptions on eligible products

(100%)

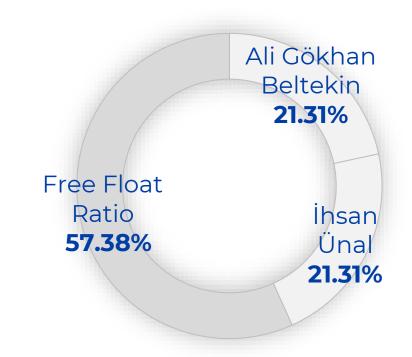
Direct access to the State Supply Office (DMO) catalog for products developed within the Technopark

Partnership Structure



MİA Teknoloji A.Ş. IPO Summary		
IPO Date	November 22, 2021	
Issued Capital	30,000,000 ₺	
Shareholder Sale	4,500,000 ₺	
Capital Increase	8,000,000 ₺	
Total Nominal Value Offered to Public	12,500,000 杉	
Post-IPO Issued Capital	38,000,000 杉	
Free Float Ratio	57.38 %	
IPO Price	15.80 ₺	
Current Total Capital	494,000,000 ₺	
Market Value (as of 31.03.2025)	22,684,480,000 杉	

Name / Title	Share in Capital (杉)	Share in Capital (%)
ALİ GÖKHAN BELTEKİN	105,276,000	21.31
İHSAN ÜNAL	105,276,000	21.31
Free Float	283,448,000	57.38





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References





R.T. Ministry of Interior



R.T. Ministry of National Defence



R.T. Ministry of Health



R.T. Ministry of Youth and Sports



R.T. Ministry of R.T. N Justice



R.T. Ministry of National Education



R.T. Prime Ministry



National Library



NATO NCIA



National Palaces



Presidency of Defence Industry



Gendarmerie General Command



Aegean Army Command



2nd Main Jet Base Command



National Defence University



R.T. General Directorate of Security



Ankara Metropolitan Municipality



TEİAŞ



TEDAŞ



TAV Airports



BOTAŞ



Bileşim Financial Technologies and Payment Systems Inc.



Measurement, Selection and Placement Centre



Eti Mine Enterprises



State Supply
Office
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Anadolu University



TİKA



Gazi University Technopark



TOBB



TÜSEB



Ziraat Bank



DenizBank

References





Kalyon



Aselsan



AselsanNET



HAVELSAN



NEC



TÜSEB



TOBB Etü Student Dormitories



TOBB



SIEMENS



TANAP



ARD Bilişim



Papilon Savunma



Azerbaijan Police Organisation



Ankara City Hospital



Akdeniz University Hospital



Bursa Uludag University Hospital



Ondokuz Mayis University Hospital



Zonguldak Bülent Ecevit University Hospital



Çanakkale Onsekiz Mart University Hospital



Kahramanmaraş Sütçü **İmam University Hospital**



Balıkesir University Hospital



Aydın Adnan Menderes University Hospital

Activity Sectors





Defence Industry and Defence **Technology**



Integrated and **Critical Facility Systems**



Identification and Authorisation **Systems**



Health Information **Systems**



Intelligent **Transport** and Mobility



Sustainability and Zero Carbon



Sustainable Agriculture and **Food Security**



Metaverse **Technology** AR/VR/MR



Renewable **Energy and** Scada **Technology**



System Integrator and Cyber Security



Highlight Project

MIA Teknoloji's Leadership in **NATO Project** and Turkey's **International** Success



NATO NCIA Ship-Shore-Ship Buffer (SSSB) Project

MEE Business Partnership was established by MIA Teknoloji, and 2 other Turkish companies. After winning NATO/NCIA's IFB-CO-15577-SSSB tender, the contract was signed on 25 July 2024 in the Netherlands.

The project will add Link 22 technology to NATO's air and sea defence systems. HF and UHF stations will be installed and maintained in the UK, the Netherlands and Greece, and the project will last for **5 years**.

Our consortium of Turkish teams will continue to represent **Turkey** in international projects.



Highlight Project

90 Million Dollars Licence Sale from MIA Teknoloji to US Based Investor for Healthcare Software



Sale of Licence Rights of Health Informatics Software to US Based Investor

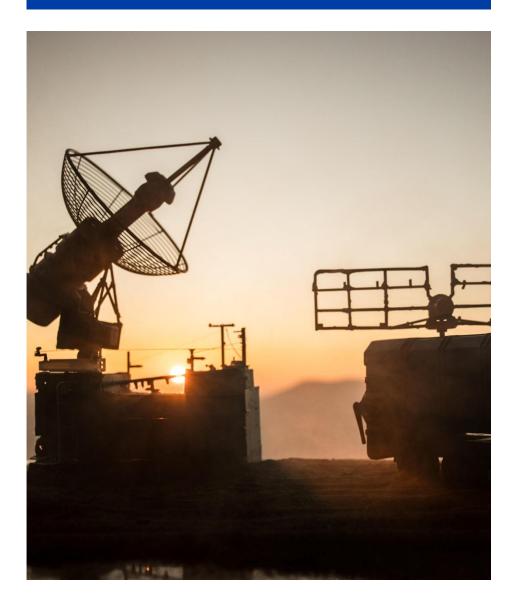
We transferred our licensing rights in **health informatics software** to our New York-based subsidiary **MIA Tech Corporation** and sold 51 percent of our subsidiary
company to a US-based investor.

This agreement covers a total **licence sale** of **USD 90 million**. With this strategic step, we aim to make **Turkey**a leading **centre in the global health technologies**market.

As MIA Technology, with this important investment in **health technologies,** we are increasing our **influence** in the **global arena** and strengthening Turkey's leadership.







Defence Industry and Defence Technologies

We develop integrated systems based on advanced technology to counter national security threats by providing innovative defence solutions. Together with our strategic partners, we produce sustainable defence projects at national and international level.

- Mine Detection System
- Paramotor Detection and Tracking System
- Drone Detection Radar
- Intelligent Fibre Optic Sensor (IFOS)



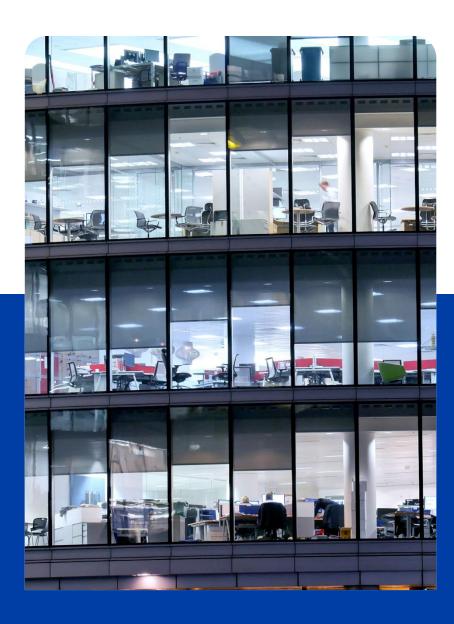
Critical Facility Security and Management

We offer a variety of advanced technologies to ensure the security of critical areas, facilities or buildings. By managing these technologies in an integrated manner over a single platform, we facilitate control and ensure maximum security. This integration ensures that critical areas are always protected with continuous monitoring and proactive security measures.

- Biometric Access Control Systems
- Perimeter Surveillance System
- Anti Drone Systems
- Perimeter Security Radar
- Restricted and Special Authorised Zone Management







Integrated Facility Security and Management

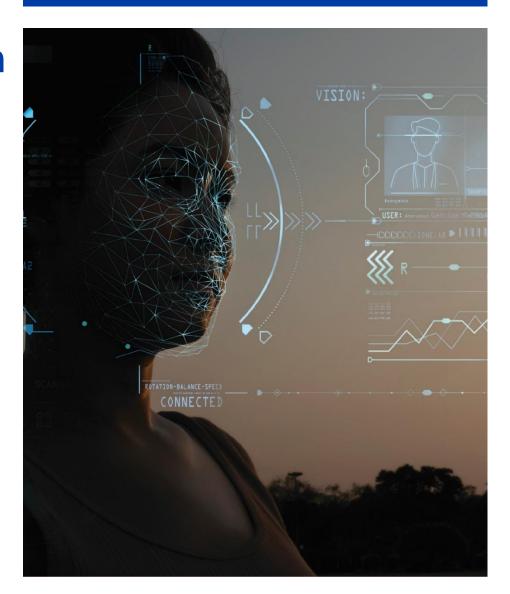
Our integrated systems, which provide security and management of one or more facilities through a single structure, facilitate integration and operations with existing hardware without the need for new hardware investments. This approach maximises security by increasing cost effectiveness and operational efficiency.

- Biometric, card and mobile access control systems
- Camera, sensor safe area management systems
- Personnel attendance control system
- Visitor registration and authorisation system
- Vehicle recognition, access and car park management system
- Cafeteria and payment management system
- Lighting, air conditioning, and fire systems
- Kiosk, printer and lift management systems

ID Recognition, Authentication and Authorisation

Equipped with advanced facial recognition technology for facilities and buildings, our integrated identification and verification systems increase security measures with 1-1, 1-N, and N-N rapid face matching and face quality analysis capabilities. These systems ensure the security of your facilities in a seamless and reliable way by speeding up authentication.

- Face Recognition
- Iris Recognition
- Fingerprint
- Finger Vein Print
- Smart Card
- Mobile Recognition







Border Security Management and Surveillance Systems

Equipped with climate-resistant cameras and sensors deployed in critical areas such as borders and base areas, our systems provide early threat detection through our dedicated fusion centre. These integrated solutions proactively increase security within defined rules.

- Territory and border surveillance
- · Person face recognition and tracking
- Camera, radar and sensor management
- Monitoring, early warning and information
- Person movement analysis with geographical information system integration



City Monitoring, Surveillance and Analysis

Equipped with advanced security systems for urban public safety, our city surveillance solutions aim to create safer living spaces for citizens. These systems significantly enhance urban security with continuous monitoring and rapid response capacity.

- Face recognition and tracking in crowded areas
- Age and gender analysis
- Crowd and anomaly detection
- · Data centre installation
- Establishment of command, control and monitoring centre







Health Information Technologies

Our services and supply chain solutions optimise the medical, administrative, financial and legal processes of hospitals, facilitating integration within the healthcare system and strengthening the country's healthcare infrastructure. These systems increase efficiency and allow hospitals to operate more effectively.

- Increases the operational efficiency of healthcare professionals and facilitates patients' access to the healthcare system.
- Provides revenue increase with effective services for large bed capacities.
- Manages all administrative and software needs of hospitals in an integrated manner.
- It offers scalable solutions integrated with national health systems.



Intelligent Traffic Control

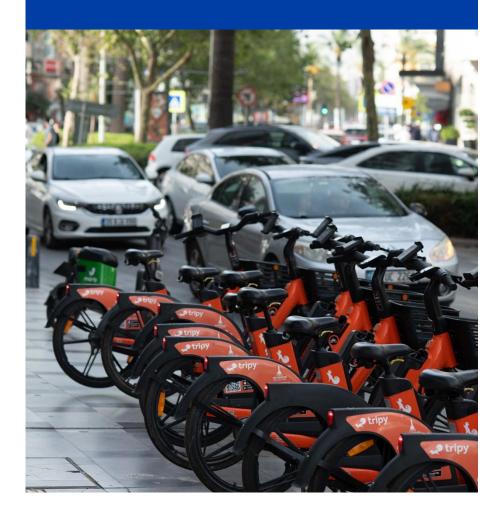
By monitoring traffic flow on city centres and motorways, our systems ensure vehicle recognition and compliance with local inspection rules, improving traffic safety and reducing transit times. These solutions provide a smoother and safer driving experience with effective traffic management.

- Electronic monitoring system
- Number plate, make, model and colour recognition
- Smart intersection and signalling systems
- Vehicle instantaneous and average speed detection
- Command, control and data centre installation



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Shared Electric Vehicle Rental

In order to promote sustainable transport in cities, we offer users modern and environmentally friendly shared electric car hire services. This service is shaping the future of transport as an easily accessible and economical option.

- Electric bicycle operation
- Field and operation management
- End user and management software
- Integration and installation services

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Tripy Mobility



Tripy is a company founded in 2022 that offers shared electric vehicle rental services and holds a license to operate an electric vehicle charging network.

It aims to build an environmentally friendly future by providing sustainable transportation solutions.

Investor Capital **Support**



Ahu Serter &



Accreditation



Charging Network Operating License



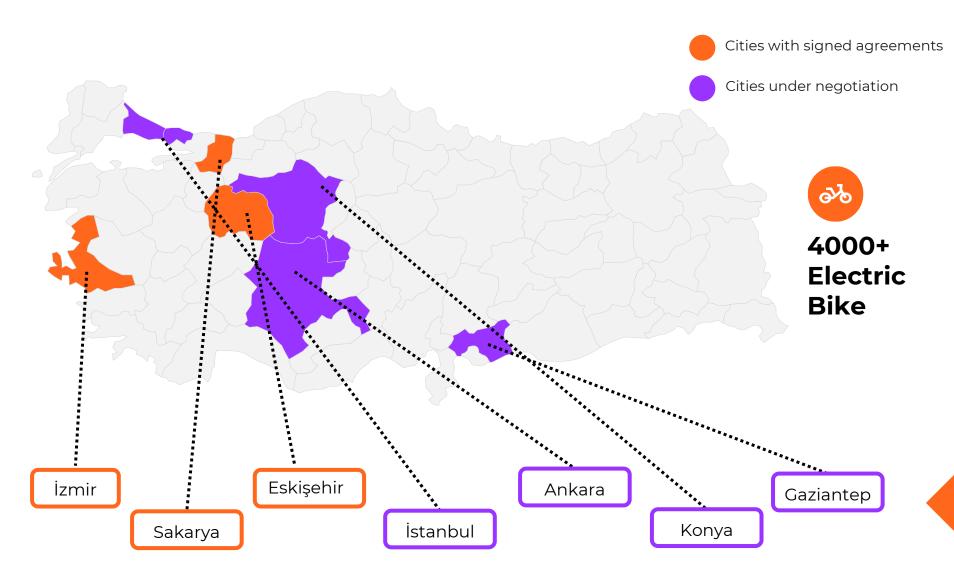




Bicycles Across Türkiye





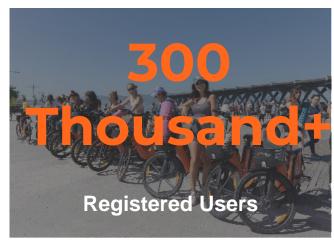


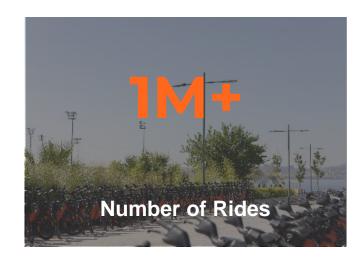
Sayılarla Tripy Paylaşımlı Elektrikli Araç













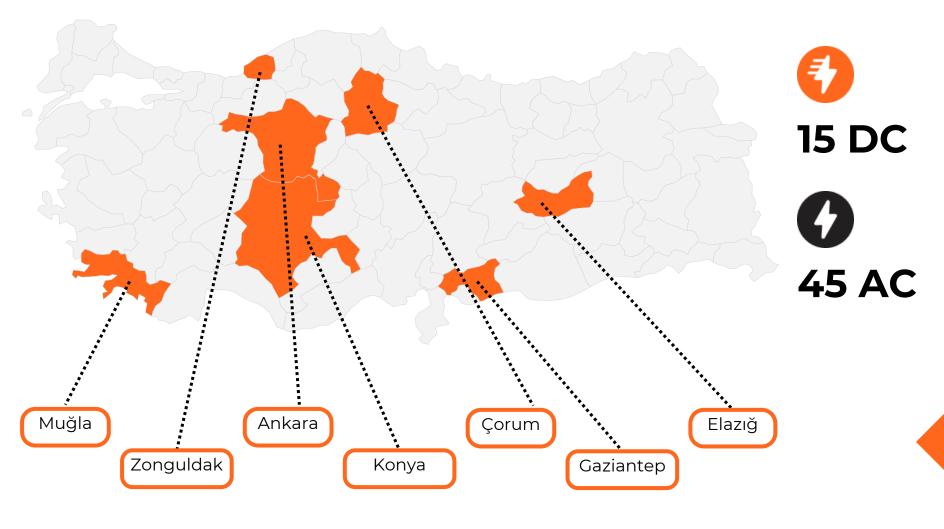






Charging Stations Across Türkiye 🔑 tripy MIA







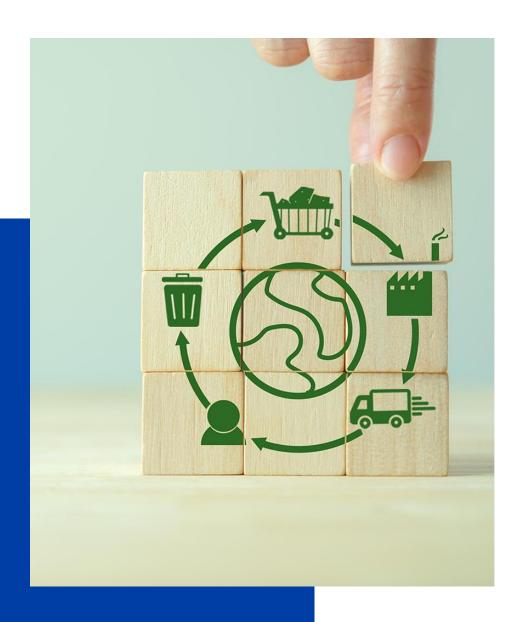
Electric Vehicle Charging Network Operation

In order to reduce carbon emissions and support sustainable transportation, we are establishing a network of Electric Vehicle Charging Stations within our institutions. In this way, we aim for a cleaner world by providing uninterrupted and environmentally friendly charging opportunities for electric vehicles.

- Installation of AC and DC (high speed) electric vehicle charging stations
- Installation and infrastructure services.
- End user and management software
- 24/7 maintenance and repair







Sustainability and Zero Carbon

We provide services in sustainability reporting, greenhouse gas emission inventory reporting and mandatory and voluntary carbon markets. We aim to increase social, environmental and economic sustainability by developing innovative technological projects.

- GRI Approved Sustainability Report
- Carbon and Water Footprint Calculation
- Carbon Limit Adjustment Mechanism
- Carbon Capture
- Carbon Trading Transactions and Provision of Carbon Certificates



Sustainable Agriculture and Food Security

We offer innovative solutions in the field of sustainable agriculture and food safety. We provide technology and consultancy to the agricultural sector through international collaborations and credit registry memberships, and contribute to sustainable food production by reducing environmental impacts.

- Data Management and Artificial Intelligence Decision Support Systems
- Fleet Management and Green Energy Systems
- Sustainable Products and Global Competition



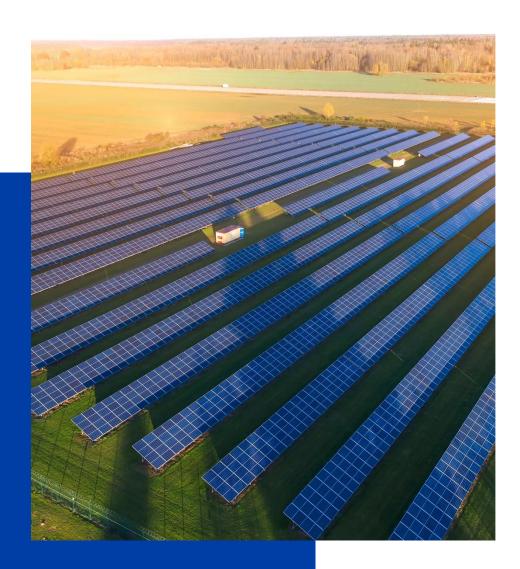


Mining Technologies and Services

We support sustainable and efficient mining operations by providing innovative technologies and integrated solutions to the mining sector. Through projects aligned with national and international standards, we optimize exploration, operation, and rehabilitation processes.

- Mineral Exploration and Resource Modeling
- Mining Legal Consultancy and Licensing
- Procurement of Mining Equipment and Operational Support
- Sustainable Mining and Environmental Rehabilitation





Renewable Energy Technologies

Focusing on renewable energy sources, we offer sustainable solutions in the fields of solar, wind, and biomass. We provide technology and consultancy services to reduce environmental impacts and increase energy efficiency.

- Project Development and Engineering
- Procurement and Construction
- Solar Power Plant
- Asset Management
- Energy Storage
- Energy Management Systems
- Finance Solutions and Investment



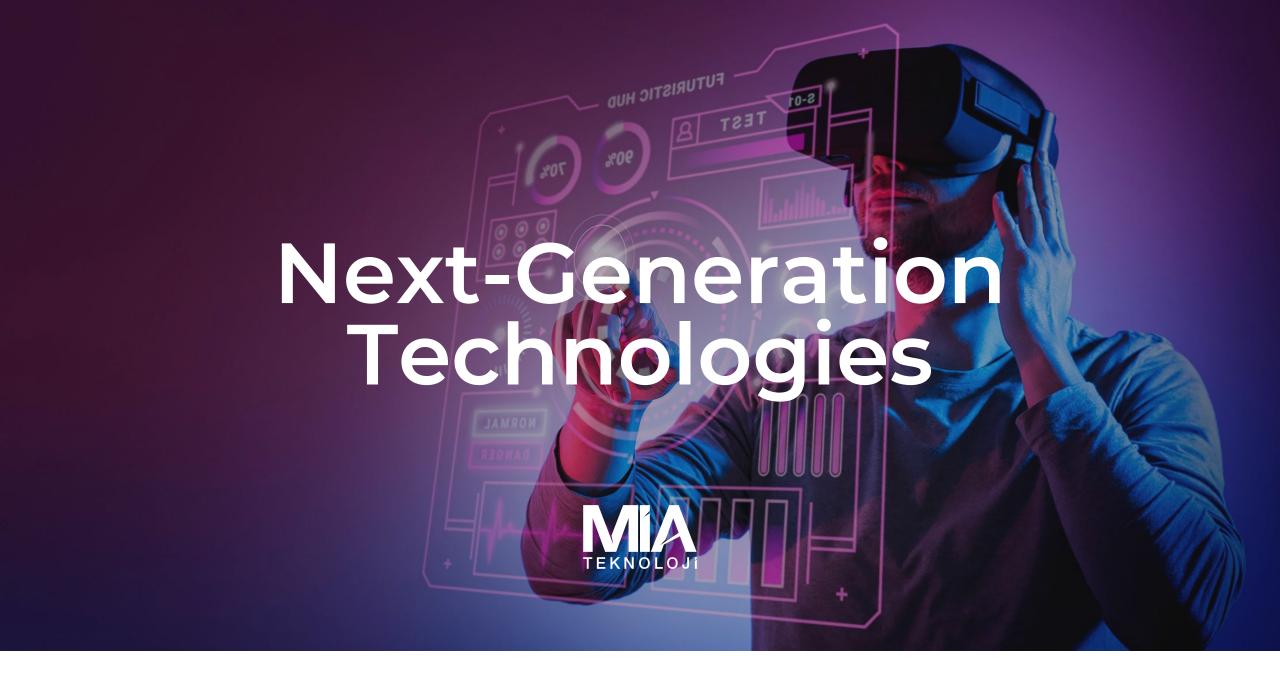
Cyber Security

In order to protect organisations against cyber-attacks and malware, we ensure the cyber security of organisations with systems using machine learning and artificial intelligence, conduct vulnerability analyses and provide cyber security training to personnel.

- **Endpoint Security**
- **Endpoint Monitoring and** Management
- Firewall (Classic, Next Generation and WAF)
- Data Loss Prevention (DLP)

- Log Management and SIEM
- Penetration Test
- Cyber Security Consultancy
- Cyber Security Trainings









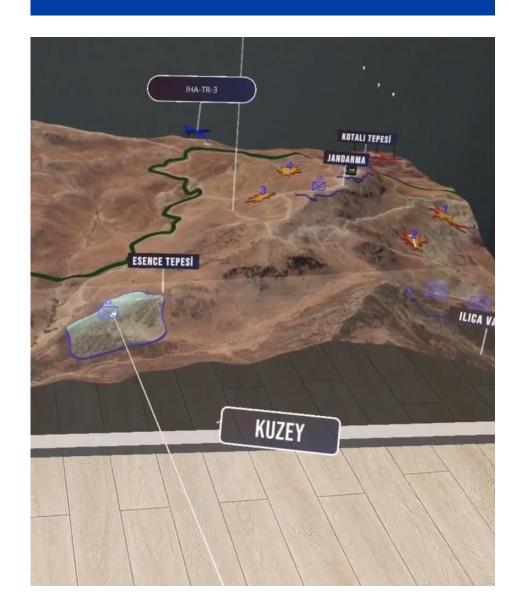
WorkARia – Remote Maintenance, Repair, and Control Application

Mixed Reality (MR) technology merges the virtual and real worlds.In remote maintenance, technicians can repair machines without being physically present on-site. This reduces costs, saves time, and increases efficiency.

- Remote Connection
- **High-Security Communication**
- Online Technical Support
- Holographic Guidance
- **Reduced Travel Costs**
- **Ensured Operational Continuity**







Command Control and Strategic Planning Application

Through holographic maps and mixed reality technology, this application enables remote command and control by providing real-time data from strategic planning, coordination, and operational elements on any desired map.

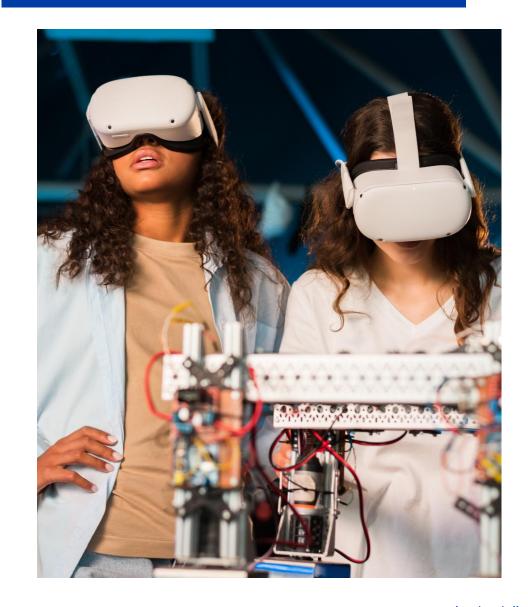
- Multi-User Connectivity
- High-Security Communication
- Strategic Planning
- Field Coordination
- Real-Time Monitoring and Visual Contact



Virtual Reality Training Classrooms

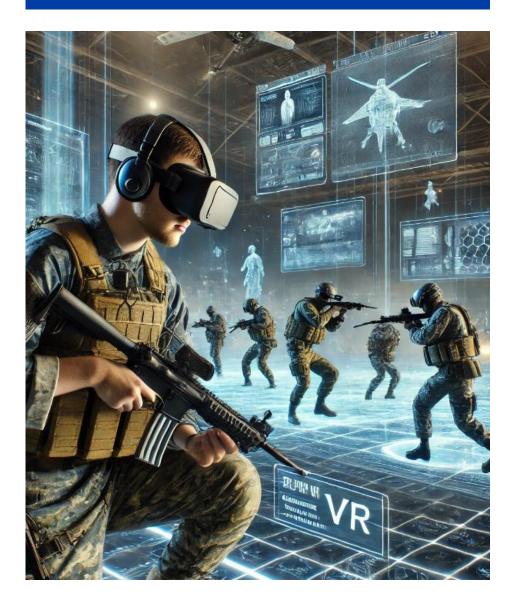
Virtual training classrooms offer an interactive and engaging learning experience through virtual and augmented reality. Students can better understand complex subjects using 3D models and simulations, and come together regardless of geographical barriers. These classrooms provide flexible and collaborative learning environments.

- Instructor-specific authorizations
- Practice and exam system
- · Al-based scoring algorithms
- Interactive environment
- Location-independent access
- · Customization of educational content and environment



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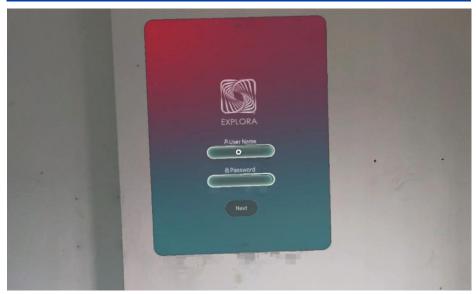
Military Virtual Reality Simulation Trainings

This project integrates virtual reality technology into military training to reduce the need for instructors. It allows personnel to receive hands-on and practical training without going into the field or using live ammunition, resulting in a more efficient training program.

- Sustainable Practical Training
- Ease of Implementation
- Location Flexibility
- Efficient Use of Personnel
- Training Evaluation

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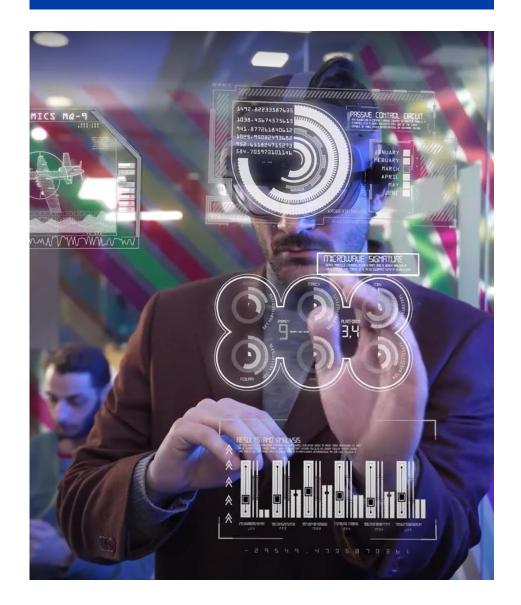
Explora – Offline Maintenance and Repair Guidance Platform

The platform enables experts to create maintenance and repair procedures for devices and equipment using QR markers.It allows personnel to complete the procedures flawlessly by following 3D guides and documents, even without internet access.

- Offline Flexibility
- Developer and User Mode Separation
- 3D Guidance and Visual Instructions
- Fast Content Update and Management
- Process Optimization

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Virtual Reality Language Learning Application

Virtual reality language learning applications make language acquisition interactive through virtual and mobile platforms. Students can practice in virtual environments, improve their language skills, and engage in cultural exchange with learners from around the world.

- Mobile & virtual reality platform
- Foreign language education in 12 languages
- Hands-on training with real-world scenarios
- 24/7 active virtual classrooms
- · Location-independent access

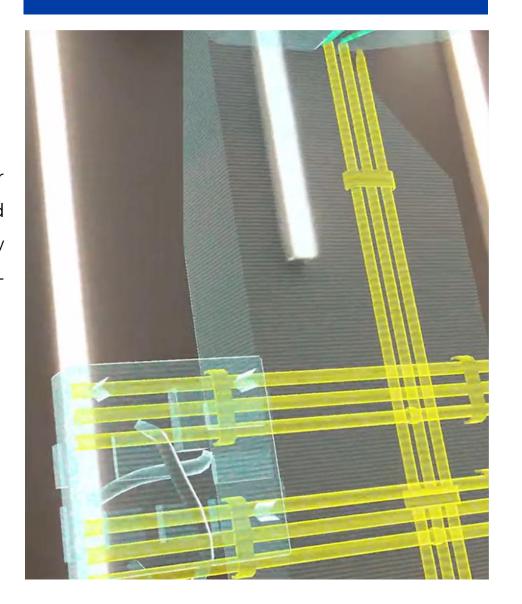




Maintenance and Repair with MR (Mixed Reality)

Mixed Reality (MR) combines physical and digital worlds to offer more efficient, faster, and effective solutions in maintenance and repair processes. Thanks to this technology, technicians can view real objects overlaid with augmented digital information in realtime, enabling more accurate and precise interventions.

- Real-time guidance
- Fast and error-free repair
- Increased process efficiency
- Easy fault detection



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Maintenance and Repair with MR (Mixed Reality)

Technicians can repair machines without being physically onsite and are guided by real-time data. This reduces costs, saves time, and minimizes errors.

- Staff training with device manuals
- R&D activities
- Holographic guidance
- Working on digital twin
- Artificial intelligence algorithms



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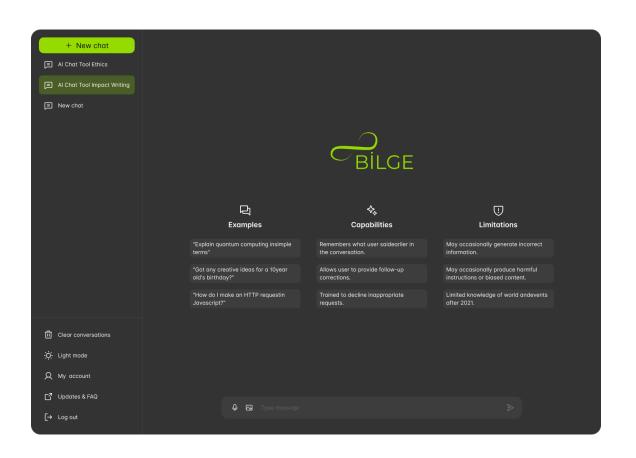
MIA-KAHIN – The Most Accurate Predictions with Deep Learning

Using time series data along with statistical and deep learning methods, the most accurate predictions are made.MIA-KAHIN, which includes multiple artificial intelligence models, automatically selects the model that will provide the most accurate result for the given context and guides the user accordingly.

- Multi-Dimensional Approach
- Model Optimization
- Enhanced Predictive Power
- Modeling of Long-Term Dependencies
- Increased Prediction Accuracy

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Bilge – Strengthen Your Processes with Smart and Secure Insights!

As a fully local Large Language Model (LLM) operating entirely on an internal network without internet access and adhering to high security standards, Bilge accelerates business processes with AI support without exposing corporate data externally. This innovative technology, which leads Turkey's digital transformation, is ushering in a new era of information management in both the public and private sectors.

- Fully Local and Secure LLM Technology
- A Revolution in Operational Efficiency
- Strategic Focus
- Leadership in Digital Transformation
- Cloud-Independent Solution

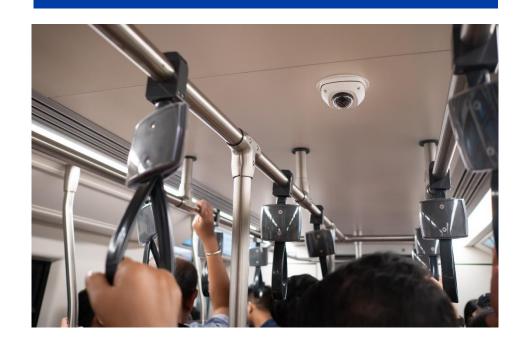
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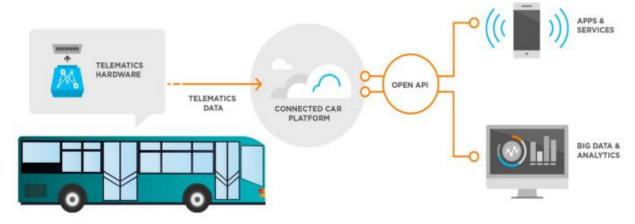


Safe Public Transportation

This project aims to enhance passenger safety and security by implementing the "AI-Based Safe and Secure Public Transport Framework." The goal is to improve the safety of public transport users.

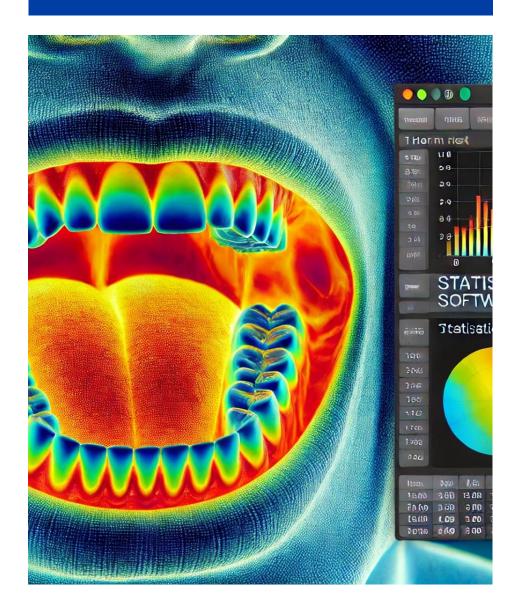
Among its objectives are monitoring driver behavior and driving attitude, ensuring onboard safety in public transport vehicles, tracking the health condition of buses or shuttle vehicles, and using deep learning and image processing to perform facial recognition, detect anomalies, and monitor weather events and natural disasters. The system is also equipped with specific capabilities to issue alerts for adverse weather and natural disaster situations.





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Inflammation Detection with Gummy Al

An innovative solution designed to monitor dental and gum health by combining thermal imaging technology with artificial intelligence.

Specifically targets the detection of gum inflammation (gingivitis) at varying levels, offering an early warning system that helps make treatment planning more efficient.

- Prevention of gum problems before progression through early diagnosis
- Automated reporting to accelerate doctors' diagnostic processes
- Targeted approach in treatment planning

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PizzyKurum

PizzyKurum is a system suite that enables the security and management of one or multiple facilities to be monitored and controlled through a single structure.

It allows institutions to integrate and operate the system using existing hardware, eliminating the need for new hardware investments. The application allows usage permissions to be granted based on modules, user roles, or menu levels.



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International Business Development Processes (Target Regions)

North America

In January 2022, MIA Teknoloji opened its North America branch and began operating in the fields of Immersive Technologies and Blockchain.

Health informatics software rights were transferred to our New York-based subsidiary MIA Tech Corporation, and 51% of the company's shares were sold to a U.S. investor.

As part of this agreement, a partnership was established for \$46 million USD, representing 51% of a \$90 million USD health license valuation.

Middle East

MIA Teknoloji aims to establish a strong presence in the Middle East by offering innovative solutions in public health and hospital management systems.

With the health informatics market expected to reach a volume of \$4 billion in the near future, efforts are underway to position the company as a market leader.

North Africa

Since 2000, MIA Teknoloji has been a part of the digital transformation of Turkey's healthcare sector, and it continues to support this transformation through international integrations.

In May 2023, the Rabat branch in Morocco was opened, launching projects in digital transformation, healthcare, and security. Local teams and support from the headquarters will drive key projects in the region.

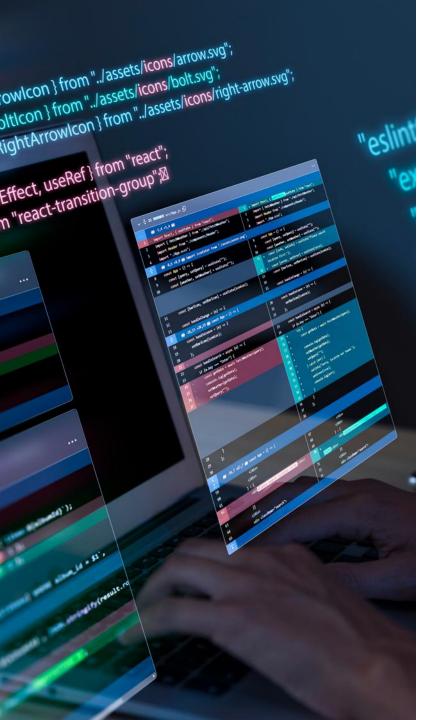
Turkic Countries

We aim to implement the latest technological solutions focused on healthcare, safety, and smart city technologies in Turkic countries.

Particularly with Hospital Information Management System (HIMS) solutions, the goal is to ensure data security in the healthcare sector.

In addition, we are developing strategic solutions in the field of Al-powered surveillance and security systems for smart city projects.









LİNK Bilgisayar Sistemleri – Investment

- Founded in 1984 by a group of young entrepreneurial engineers with 100% Turkish capital, Link Bilgisayar Sistemleri Yazılımı ve Donanımı Sanayi ve Ticaret A.Ş. develops software that enables the integrated execution of Enterprise Resource Planning (ERP) functions such as sales, marketing, purchasing, inventory management, warehouse-store management, current accounts, finance, production, budget planning, human resources, fixed assets, and accounting.
- □ The software packages developed by Link Bilgisayar using the latest global technologies are used by companies of all sizes and from all sectors. Additionally, member companies in the Link Bilgisayar distribution network include solution partners that either develop custom integrated software solutions to meet various software needs of businesses using Link packages or integrate their own vertical sector solutions into Link's software packages.
- MIA Teknoloji holds a 14.13% share in Link Bilgisayar. Going forward, Link aims to expand its R&D projects with MIA's expertise and broaden its sales network to further increase its impact on revenue.
- With its significant entry into the IoT market through Vitalis Teknoloji, MIA Teknoloji will also gain opportunities to develop projects in ERP integration processes through the merger of Vitalis Teknoloji within the Link Bilgisayar structure.

Summary Balance Sheet



Summary Balance Sheet (杉)	31.12.2024 (*)	31.03.2025 (*)
Cash and Cash Equivalents	938,643,023	811,556,780
Current Assets	2,690,286.830	2,675,738,833
Non-Current Assets	3,786,235,221	4,130,824,849
Total Assets	6,360,955,780	6,806,563,682
Short-Term Liabilities	1,299,519,274	1,354,884,871
Long-Term Liabilities	234,356,534	195,502,533
Total Liabilities	1,533,875,808	1,550,387,404
Equity	4,827,079,972	5,256,176,278
Total Liabilities and Equity	6,360,955,780	6,806,563,682

Ratios %	31.12.2024	31.03.2025
Short-Term Liabilities / Total Assets	20.38	19.91
Long-Term Liabilities / Total Assets	3.75	2.87
Equity / Total Assets	75.87	77.22
Total Liabilities / Equity	31.81	29.50



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^(*) Figures 2024 and 2025 reflect amounts adjusted for inflation accounting.

Financial Ratios





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Income Statement



Income Statement(₺)	31.03.2024*	31.03.2025*
Revenue	1,304,864,449	505,486,057
Gross Profit	1,130,744,191	233,358,757
Gross Profit Margin %	86.7	46.2
EBITDA (Earnings Before Interest and Taxes)	1,168,904,788	340,977,711
EBITDA Margin %	89.58	67.46
Net Profit	924,546,764	31,347,648
Net Profit Margin %	70.9	6.2
R&D Revenue	1,175,466,887	129,017,151
Non-R&D Revenue	129,397,562	376,468,906
Capitalized Expenses (R&D Investments)	2,069,797,777	2,080,741,017

(*) Figures for 2024 and 2025 reflects amounts adjusted for inflation



Financial Notes (2024/3-2025/3)



- Our net working capital stands at £1.321 billion, and there is no financial risk in meeting our short-term liabilities with current assets.
- As of the end of 2024 our net cash position was +£170,2 million, whereas by the end of 2025/3, it decreased to -₺124,1million.
- As of 2025/3, the share of equity in total assets has reached 77.2%, continuing to differentiate positively.
- As of 2025/3, the share of total liabilities in total assets remained low at 22.8%.
- ▶ At the end of 2025/3, our gross profit was realized as **TL 233.4 million**, and 2025/3 closed with 46.2% gross profit margin.
- At the end of 2025/3, our EBITDA was realized as TL 341.0 million, and 2025/3 closed with 67.5% EBITDA margin
- At the end of 2025/3, our net profit was realized as **TL 31.3 million**, and 2025/3 closed with 6.2% net profit margin



2025 Expectations



- ▶ In 2025, TL-based revenue growth is expected to be in **the mid-double-digit range**, with a goal to achieve growth above the anticipated inflation rate. Our aggressive growth strategy will continue with the support of various business lines.
- ▶ We expect to maintain our R&D investments and achieve sectoral diversification in revenue during 2025.
- ▶ We aim to close the year with an EBITDA margin in the range of **60% to 70%.**
- Our operating profit margin is expected to be in the range of 60% to 65%.
- Part of the net profit increase in 2024 was due to the revaluation of our LINK shares at market value, which led to a higher net profit margin.
- Excluding one-time income items in 2025, we are targeting a net profit margin in the range of **40% to 50%.**



2025-2026 Projections



Income Statement (*1,000 TL)	Dec 25	Dec 26
NET Sales	3,872,275	5,763,130
Sales from Defense Industry	1,607,351	2,266,089
Sales from Healthcare Information Systems	1,186,215	764,00
Sales from Integrated Facility and Security Systems	677,366	1,795,02
Sales from Intelligent Transportation Systems	380,523	761,04
Sales from Other Segments	20,820	176,970
Cost of Sales	1,018,895	1,682,91
Gross Profit/Loss	2,853,381	4,080,21
Operating Expenses	201,650	283,699
General Administrative Expenses	152,116	212,962
Advertising Expenses	35,650	49,910
Other Expenses from Main Operations	13,885	20,82
Operating Profit	2,651,730	3,796,514
Financial Income	146,202	197,37
Financial Expenses	296,554	400,34
Net Monetary Position Gains/Losses	-385,631	-597,728
Profit/Loss from Continuing Operations Before Tax	2,115,747	2,995,81
Tax	12,319	15,398
Net Profit After Tax	2,103,429	2,980,41
EBITDA Margin	73.7%	70.89
EBITDA	2,853,330	4,078,754
Depreciation	201,600	282,240

Net Profit Margin

Income Statement (*1,000 USD)	Dec 25	Dec 26
NET Sales	95,494	120,29
Sales from Defense Industry	39,639	47,299
Sales from Healthcare Information Systems	29,253	15,947
Sales from Integrated Facility and Security Systems	16,704	37,467
Sales from Intelligent Transportation Systems	9,384	15,885
Sales from Other Segments	513	3,694
Cost of Sales	25,127	35,127
Gross Profit/Loss	70,367	85,164
Operating Expenses	4,973	5,92
General Administrative Expenses	3,751	4,445
Advertising Expenses	879	1,042
Other Expenses from Main Operations	342	435
Operating Profit	65,394	79,243
Financial Income	3,605	4,120
Financial Expenses	7,313	8,356
Net Monetary Position Gains/Losses	-9,510	-12,476
Profit/Loss from Continuing Operations Before Tax	52,176	62.,30
Тах	304	32
Net Profit After Tax	51,872	62,209
EBITDA Margin	73.7%	70.8%
EBITDA	70,366	85,134
Depreciation	4,972	5,89
Net Profit Margin	54.3%	51.7%
Average Rate (USD/TL)	40.6	47.9

Income from investment activities in 2024 has not been included in the revenue items for the 2025 and 2026 periods, as these figures have not yet been clarified; the projection reflects core operational activities only.

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51.7%

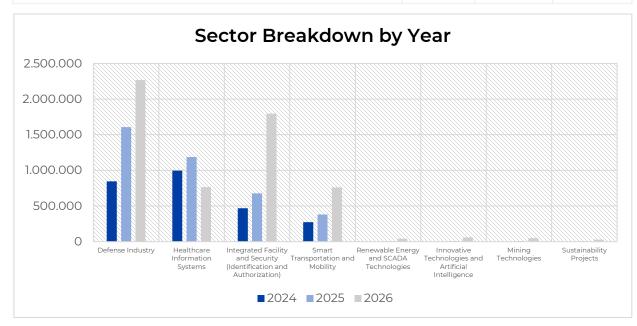
54.3%

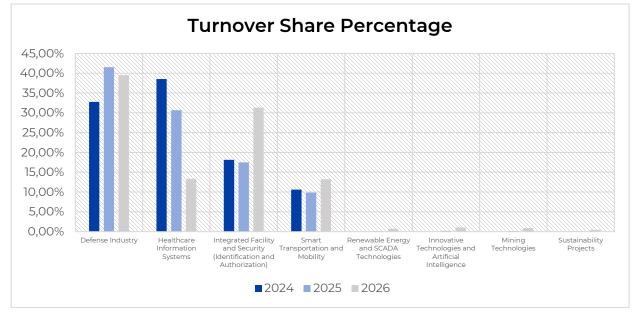
2024-2025-2026 Sales Projections



Sectors (1,000 TL)	2024	2025	2026
Defense Industry	845,825	1,607,351	2,266,089
Healthcare Information Systems	995,536	1,186,215	764,005
Integrated Facility and Security (Identification and Authorization)	467,787	677,366	1,795,021
Smart Transportation and Mobility	274,153	380,523	761,046
Renewable Energy and SCADA Technologies	-	4,750	40,375
Innovative Technologies and Artificial Intelligence	-	6,950	59,075
Mining Technologies	-	5,850	49,725
Sustainability Projects	_	3,250	27,625
Total	2,585,325	3,871,030	5,737,362

Revenue Share	2024	2025	2026
Defense Industry	32.74%	41.52%	39.50%
Healthcare Information Systems	38.54%	30.64%	13.32%
Integrated Facility and Security (Identification and Authorization)	18.11%	17.50%	31.29%
Smart Transportation and Mobility	10.61%	9.83%	13.26%
Renewable Energy and SCADA Technologies	N/A	0,12%	0.70%
Innovative Technologies and Artificial Intelligence	N/A	0.18%	1.03%
Mining Technologies	N/A	0.15%	0.87%
Sustainability Projects	N/A	0.08%	0.48%





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Stock Performance Charts







Human Resources



\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	2023		2024
Employee Growth	119		158
Increase in Female Employees	31		44
Increase in Technical Employees	39		52

In 2024, there was a **50%** Salary Increase and 100% Internal Promotion Rate.

10 out of 14 departments are managed by women.



R&D and Incentives





Total Number of Technopark Projects

2006 - 2023

69 Projects

2024

43 Projects

MIA Teknoloji is located in **Gazi University Technopark**, and **project activities** are carried out under this umbrella.



Al-based disease detection projects



Mixed reality-based robotic control systems



Virtual reality-based educational applications



Innovative and comprehensive electronic mobile payment systems



Al-based safe public transportation management systems



Deep learning-based border detection systems



GAZITEKNOPARK

Augmented reality-based remote maintenance applications



Metaverse-based meeting rooms and virtual marketplace applications



Innovative mobile applications within mobility scope



Machine learning-based sectoral data prediction systems



R&D and Incentives



	2022	2023	2024
R&D Revenue (Annual)	623,623,329	1,173,202,343	1,413,852,736
Capitalization Expenses Cummulative R&D Investments	793,135,989	1,749,926,109	1,880,861,284
Total Assets	1,470,336,285	3,140,143,136	6,360,955,780















R&D and Incentives



Projects Applied

TÜBİTAK 1501 Requested Budget: 188,647.36 USD

Requested Budget: 213,067,00USD

AB-HORIZON Requested Budget: 1,925,000.00 USD

AB-CHIST-ERA Requested Budget: 159,500.00 USD

TÜBİTAK 1505 Requested Budget: 28,046.49 USD

ERASMUS+ Requested Budget: 330,000.00 USD

Grant Rate: 75%

Grant Rate: 75%

Grant Rate: 100%

Grant Rate: 75%

MİA Funder: 40%

Grant Rate: 70%

TÜBİTAK: Micro Mobility Impact Simulator: Economic,
Environmental, and Social Support Tool for Sustainable Urban Planning

TÜBİTAK: Real-Time Monitoring of Aircraft Movements and Bridge Connection Durations Using Artificial Intelligence and Image Processing Techniques

AISECTRANS: AL Based Secure and Safe Framework for Public Transportation

RESPONDENT: Enhancing Disaster Resilience Through Innovative Technologies for First Responders During Forest Fires

XR2Learn: Adaptive Language Learning Through AI-Enhanced VR Absolute Zero Trust (AZT) architecture for a secure, robust, resilient Collective Artificial Super Intelligence (CASI)

CtiyVerse: Co-creating human-centric solutions for zero-emission urban mobility in digital twins ecosystems

EIT Urban Mobility: Smart Bike Park Box

Total Project Size

TÜBİTAK 1707

2,844,260.85

USD

Open Research Data

Yapay Zeka ile Gülümseme Estetiğinin Değerlendirilmesi

Centers of Vocational Excellence (CoVE)

National and International Projects





Number of Approved Projects

2006 - 2023

8 Institutions

2024

3 Institutions

Total Budget 40,516,812.10

USD

Asia Development Bank (ADB)

EUREKA CLUSTER-AI

Council of Europe Development Bank

TÜBİTAK-1501

KOSGEB

NATO (NCI AGENCY)



National Projects





Projects Applied

Metaverse Tech 4 Projects Worth: 12,370,000.00 USD

Health Information Tech 2 Projects Worth: 1,240,000.00 USD

Facility Security Tech 16 Projects Worth: 3,439,000.00 USD



Metaverse Tech 14 Projects Worth: 22,000,000.00 USD

Health Information Tech 48 Projects Worth: 18,369,000.00 USD

Facility Security Tech 4 Projects Worth: 18,800,000.00 USD

Trojects Worth: 50,500,000.00 USD

Cyber Security Tech 39 Projects Worth: 36,302,000.00 USD

Total Project Size

17,049,000.00

USD



Total Project Size

145,971,000.00

USD



International Projects



Potential Projects

USA 3 Projets **Worth:** 98,000,000.00 USD

African Countries 6 Projets Worth: 63,240,000.00 USD

European Countries 10 Projets Worth: 54,650,125.00 USD

Asia Countries 9 Projets Worth: 41,950,592.00 USD

Turkic Republics 4 Projets Worth: 9,000,000.00 USD

1 Project Worth: 2,800,000.00 USD

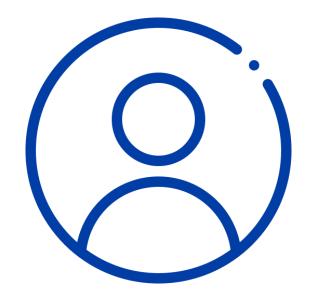
Total Project Size 269,640,717.00

USD



Investor Relations, Contact Info







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