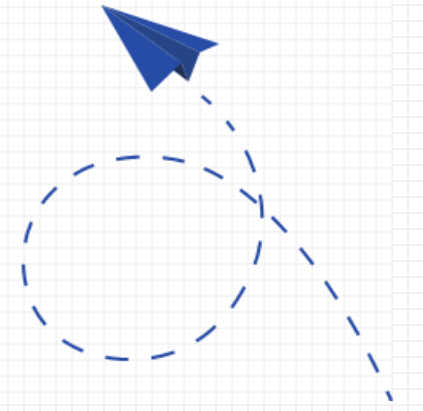


MIA

TEKNOLOJİ

AI POWERED SOLUTIONS

miateknoloji.com





INVESTOR PRESENTATION



Legal Notice

This presentation includes information and analysis of financial statements about MIA TEKNOLOJI ANONIM SIRKETI (INC.) (“MIA” or “Company”), as well as the views of the company management regarding future events that they anticipate will occur. Although the information and analysis provided are believed to be accurate and the expectations are true, future results may deviate from the projections given herein, depending on the change in the factors underlying the projections. The Company, its directors or employees or other related persons cannot be held responsible for any damages that may arise from the use of the information in this presentation. All statements other than the statements made in this bulletin, including but not limited to the statements made in this bulletin, may contain forward-looking statements, including the launches of our new businesses, our operations, our financial position and our business strategies. The Company believes that the expectations reflected in these forward-looking statements are reasonable at this time, but cannot assure that these expectations will turn out to be correct. The Company, its subsidiaries, board of directors, management, employees or agents do not accept any responsibility or liability for the accuracy or completeness of the information contained in this presentation or any other written or oral information provided to interested parties or their advisors.

MIA Teknoloji?

MIA Teknoloji (BIST50: #MIATK) is a technology company that carries out national and international projects with its investor identity. With its technological experience from the past and public & private sector references, it currently develops R&D studies and projects with its innovative approach in 10 different sectors.



R & D
Culture

We are constantly improving our products and services through our innovation-focused work. This approach helps us identify technological trends and position ourselves among the market leaders.



New Market
Goals

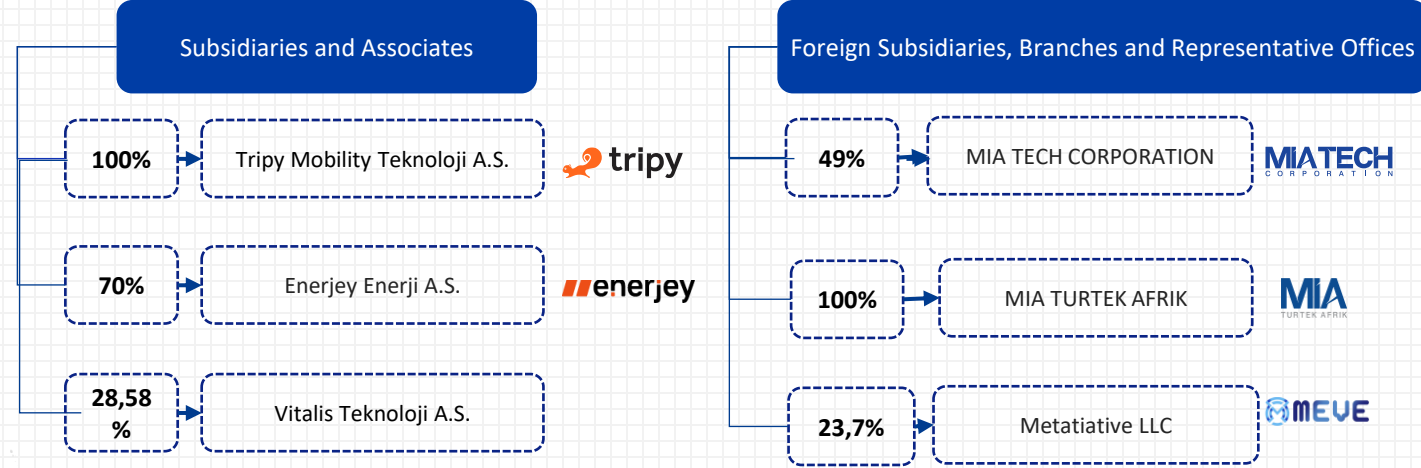
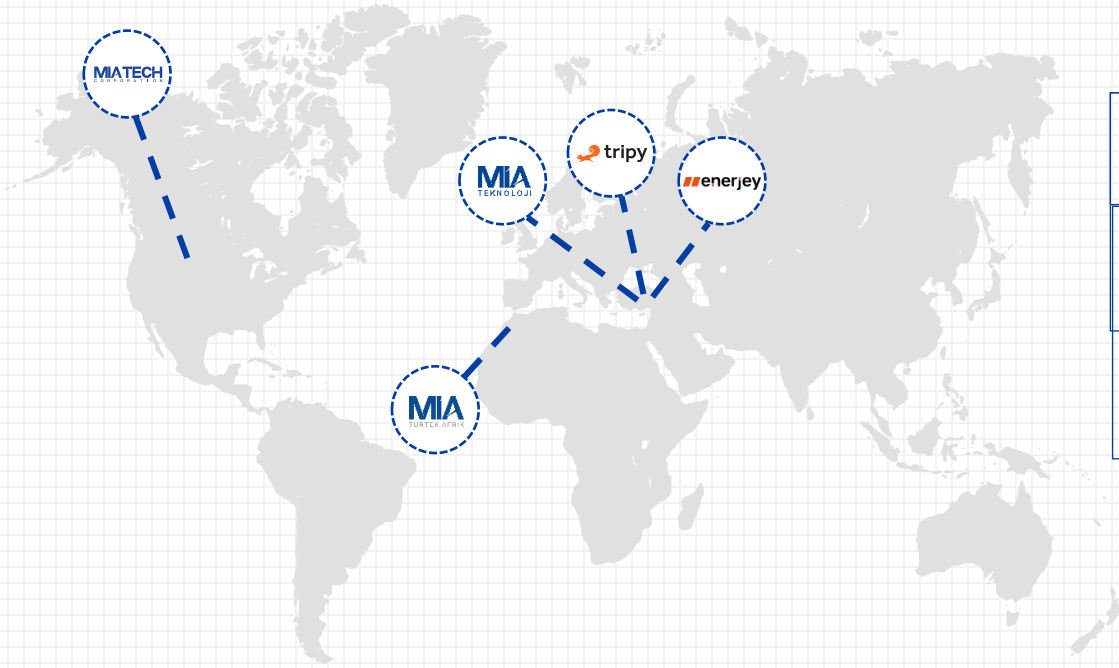
We aim to open up to new markets with our global competition and diversification strategies. Our strategic plans for technology markets in Asia and Europe increase our global vision and brand value.



National and
International Projects

We carry out successful projects in Türkiye and around the world. We exhibit our reliability and technological competence by taking part in international platforms.

MIA Teknoloji Partnership Structure and General Information



18+
Years of Expertise



160+
Staff



%60 Engineer
Rate



BIST50: #MIATK



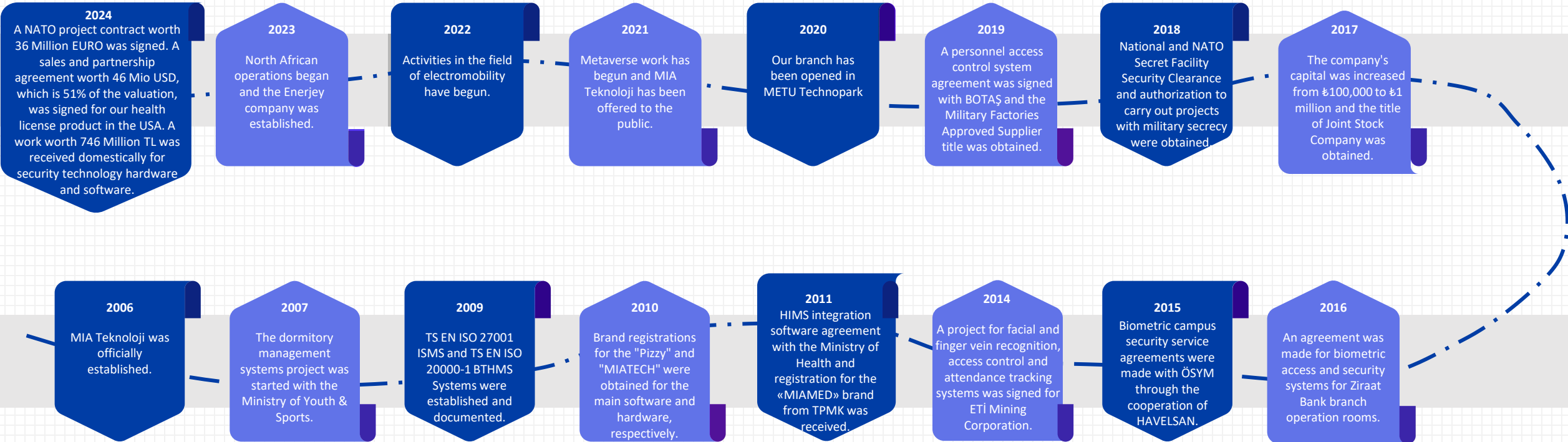
Tailor-Made System
Development



120+
References

622 Million
\$+ Valuation

Milestones



Strengths

Expertise

Creating a strong structure in many aspects with its strong infrastructure and knowledge of different sectors, which has been formed by achieving many firsts in 17+ years.

Strong Growth/Financials

Proving strong financial growth with **22.40%** turnover increase, **89.46%** net profit, **82.83%** EBITDA and **44.36%** asset growth in the first 9 months of 2024 despite inflationary effects.

R&D Accumulation

Strong staff and knowledge that comes with being an R&D company.

Tailor-Made

Providing fast and special system solutions developed in line with customer demands.

System Integrations

Being one of the largest system integrators in its field with its strong infrastructure, products and experience, being able to work without being dependent on brands.

Strengths

Strong Partnerships

Long-term solution partnerships established with global and local companies that have proven themselves in their fields such as NEC, DELL, Axis, Dahua, Megvii Aselsan, Havelsan

Key References

Numerous references have been created with the successful completion of many projects, many of which are the first of their kind, and with its strong financial and technical infrastructure, it can meet national and international tender requirements.

Innovative Technologies

Being able to take effective steps in sectors where interest is constantly changing with its existing technical infrastructure.

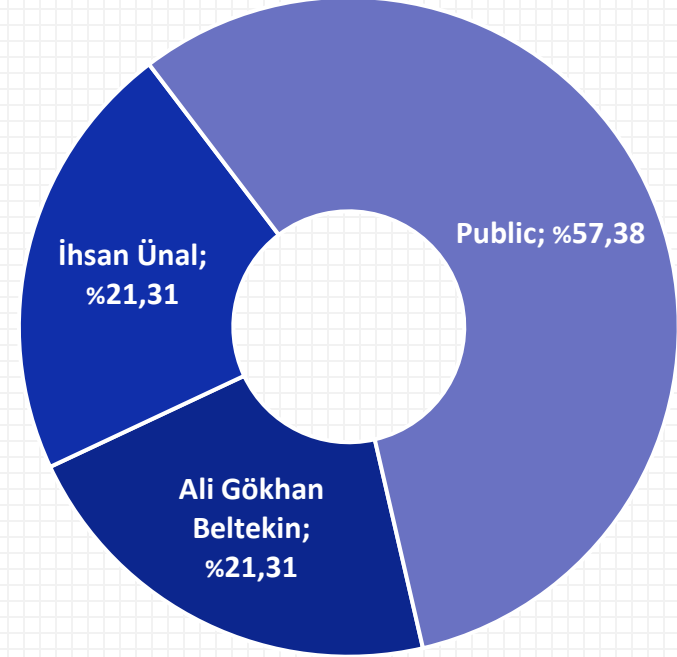
Membership of Technopark Development Zone

Within the scope of R&D & innovation, income/corporate tax exemption (100%), VAT exemption (100%), SGK employer share discount (50%), customs and stamp duty on certain products (100%) and direct inclusion of products developed within the Technopark in the State Supply Office (DMO) catalogue.

Partnership Structure

MIA Teknoloji A.S. PUBLIC OFFERING SUMMARY	
Offered	22 November 2021
Issued Capital	30.000.000 ₺
Partner Sales	4.500.000 ₺
Capital Increase	8.000.000 ₺
Total Nominal Amount Offered to the Public	12.500.000 ₺
Issued Capital After IPO	38.000.000 ₺
Free Float Rate	57,38 %
IPO Price	15,80 ₺
Current Capital	494.000.000 ₺
Market Value (As of 30.09.2024)	21.291.400.000 ₺

Name-Surname/Trade Name	Share in Capital (₺)	Share in Capital (%)
ALİ GÖKHAN BELTEKİN	105.276.000	21,31
İHSAN ÜNAL	105.276.000	21,31
Public Part	283.448.000	57.38



MIA Teknoloji,
is traded on BIST50. It is on the BIST
30 Reserve Share list.

Sectors



**Defense
Industry and
Defense
Technologies**



**Integrated
and Critical
Facility
Systems**



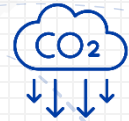
**Identification and
Authorization
Systems**



**Health
Information
Systems**



**Smart
Transportation
and Mobility**



**Sustainability and
Zero Carbon**



**Sustainable
Agriculture and
Food Security**



**Metaverse Technologies
AR/VR/MR**



**Renewable
Energy and
Scada
Technologies**



**System Integration and
Cybersecurity**



NEC

aselsan

HAVELSAN

ASFAT

FREQUENTIS
FOR A SAFER WORLDMETEKSAN
SAVUNMATSSK
Teknokent Savunma Sanayii Kümelenmesi
Teknokent Defence Industry ClusterTÜRKİYE
SİBER GÜVENLİK
KÜMELENMESİAUSTÜRKİYE
IT TURKEY

Always Forward with Strong Partnerships!

Our successes are supported by strong partnerships and solid industry connections. Strategic collaborations with key partners enable us to develop innovative solutions and maintain our leadership in the market. In addition to these collaborations, our memberships in leading clusters in the industry help us to create effective networks and keep up with the latest trends.

Strong, High-End and Sustainable

Our NATO Facility Security Certificate offers the privilege of developing specially designed technologies and projects for NATO and the Turkish Defense Industry.

Our Integrated Management System (IMS) is an approach that combines all our activities, processes and management systems under one roof. This system brings together different management disciplines such as quality, environment, occupational health and safety and enables businesses to operate more effectively and efficiently.



Facility Security Certificate
(National / NATO)



Military
Factories
Approved
Supplier



T.C. SANAYİ VE
TEKNOLOJİ BAKANLIĞI

Public IT Authorization
Certificate, Software
Authorization Certificate



EYDEP Certificate



ISO IEC 15504 /
SPICE Lvl 2



COMMON CRITERIA
CERTIFIED
EAL4+

EAL 4+



ISO 9001:2015



ISO 14001:2015



ISO 20000-1:2011



ISO 45001:2018



ISO 22301:2012



ISO 27001:2017



ISO 39901:2012



17 Project Copyright
Registration Certificate



12 Registered
Trademarks



TÜR Multiple Biometric
Identification System



Investment
Incentive Certificate

We are shaping the future together!

By actively participating in the calls of leading organizations, we play an important role in the development of innovative projects. These collaborations strengthen our position as a recognized actor on a global scale, while providing the opportunity to follow the latest developments in the sector and to continuously learn and grow. Our innovation and sustainability-based projects shape our vision for the future and provide value to society.



References



T.C. İçişleri Bakanlığı



T.C. Milli Savunma Bakanlığı



T.C. Sağlık Bakanlığı



T.C. Gençlik ve Spor Bakanlığı



T.C. Adalet Bakanlığı



T.C. Milli Eğitim Bakanlığı



T.C. Cumhurbaşkanlığı



Milli Kütüphane



NATO NCIA



Milli Saraylar



Savunma Sanayi Başkanlığı



Jandarma Genel Komutanlığı



Ege Ordu Komutanlığı



2. Ana Jet Üs Komutanlığı



Milli Savunma Üniversitesi



T.C. Emniyet Genel Müdürlüğü



Ankara Büyükşehir Bld.



TEİAŞ



TEDAŞ



TAV Havalimanları



BOTAŞ



Bileşim Finansal Teknolojiler ve
Ödeme Sistemleri A.Ş.



Ölçme, Seçme ve
Yerleştirme Merkezi



Eti Maden İşletmeleri



Devlet Malzeme Ofisi



Anadolu Üniversitesi



TİKA



Gazi Üniversitesi Teknopark



TOBB



TÜSEB



Ziraat Bankası



DenizBank

References



Kalyon



Aselsan



AselsanNET



HAVELSAN



NEC



TÜSEB



TOBB Etü Öğrenci Yurtları



TOBB



SIEMENS



TANAP



ARD Bilişim



Papilon Savunma



Azerbaycan Polis Teşkilato



Ankara Şehir Hastanesi



Akdeniz Üniversitesi Hastanesi



Bursa Uludağ Üniversitesi Hastanesi



Ondokuz Mayıs Üniversitesi Hastanesi



Zonguldak Bülent Ecevit Üniversitesi Hastanesi



Çanakkale Onsekiz Mart Üniversitesi Hastanesi



Kahramanmaraş Sütçü İmam Üniversitesi Hastanesi



Düzce Üniversitesi Hastanesi



Balıkesir Üniversitesi Hastanesi



Aydın Adnan Menderes Üniversitesi Hastanesi

Vision Project

MIA Teknoloji's Leadership in the NATO Project and Turkey's International Success (Agreement worth **36 Million EURO**)

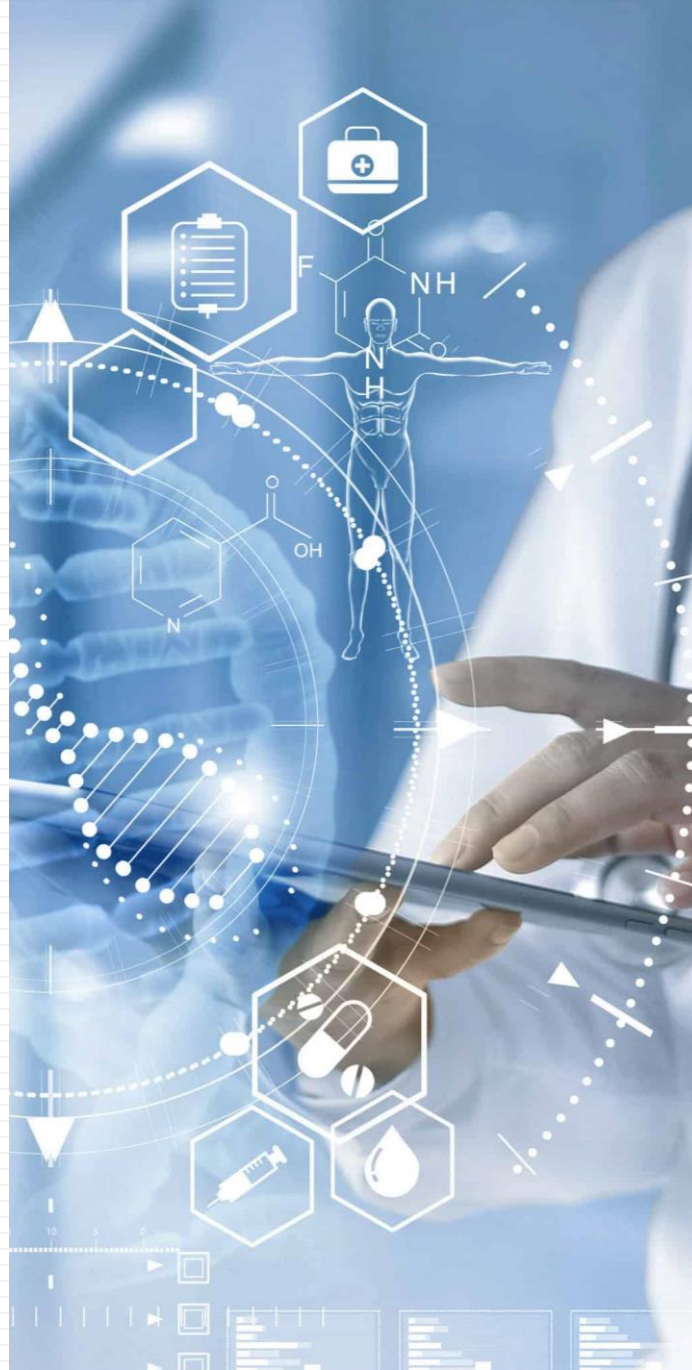


NATO NCIA Ship-Shore-Ship Buffer (SSSB) Project

MEE Business Partnership was established by MIA Teknoloji and 2 other Turkish companies. By winning the NATO/NCIA IFB-CO-15577-SSSB tender, the contract was signed in the Netherlands on July 25, 2024. The project will add Link 22 technology to NATO's air and sea defense systems. HF and UHF stations will be established and maintenance services will be provided in the United Kingdom, the Netherlands and Greece, and the project will last 5 years. Our consortium of Turkish teams will continue to represent Turkey in international projects.

Global License Sales

MIA Teknoloji Sells License Worth
46 Million USD for Healthcare
Software to US-Based Investor



Sale of Healthcare IT Software Licensing Rights to a US-Based Investor

Our license rights in health informatics software were transferred to our New York-based subsidiary MIA Tech Corporation, and 51 percent of our subsidiary company's shares were sold to a US-based investor. With this agreement, a sales and partnership agreement of 46 million USD, which is 51% of our 90 million USD health license fee in the US, was signed.

With this strategic step, we aim to make Turkey a leading center in the global health technologies market. As MIA Teknoloji, we are increasing our effectiveness in the global arena with this important investment in health technologies and strengthening Turkey's leadership at the global level.



Defense Industry and Defense Technologies

We develop integrated systems based on advanced technology to counter national security threats by offering innovative defense solutions. We produce sustainable defense projects at national and international levels together with our strategic partners.

- Mine Detection System
- Paramotor Detection and Tracking System
- Drone Detection Radar
- Intelligent Fiber Optic Sensor (IFOS)

Critical Facility Security and Management

We offer various advanced technologies to ensure the security of critical areas, facilities or buildings. We manage these technologies in an integrated manner through a single platform, facilitating control and providing maximum security. This integration ensures that critical areas are always protected with continuous monitoring and proactive security measures.

- Biometric Access Control Systems
- Perimeter Surveillance System
- Anti Drone Systems
- Perimeter Security Radar
- Restricted and Special Authorized Area Management





Integrated Facility Security and Management

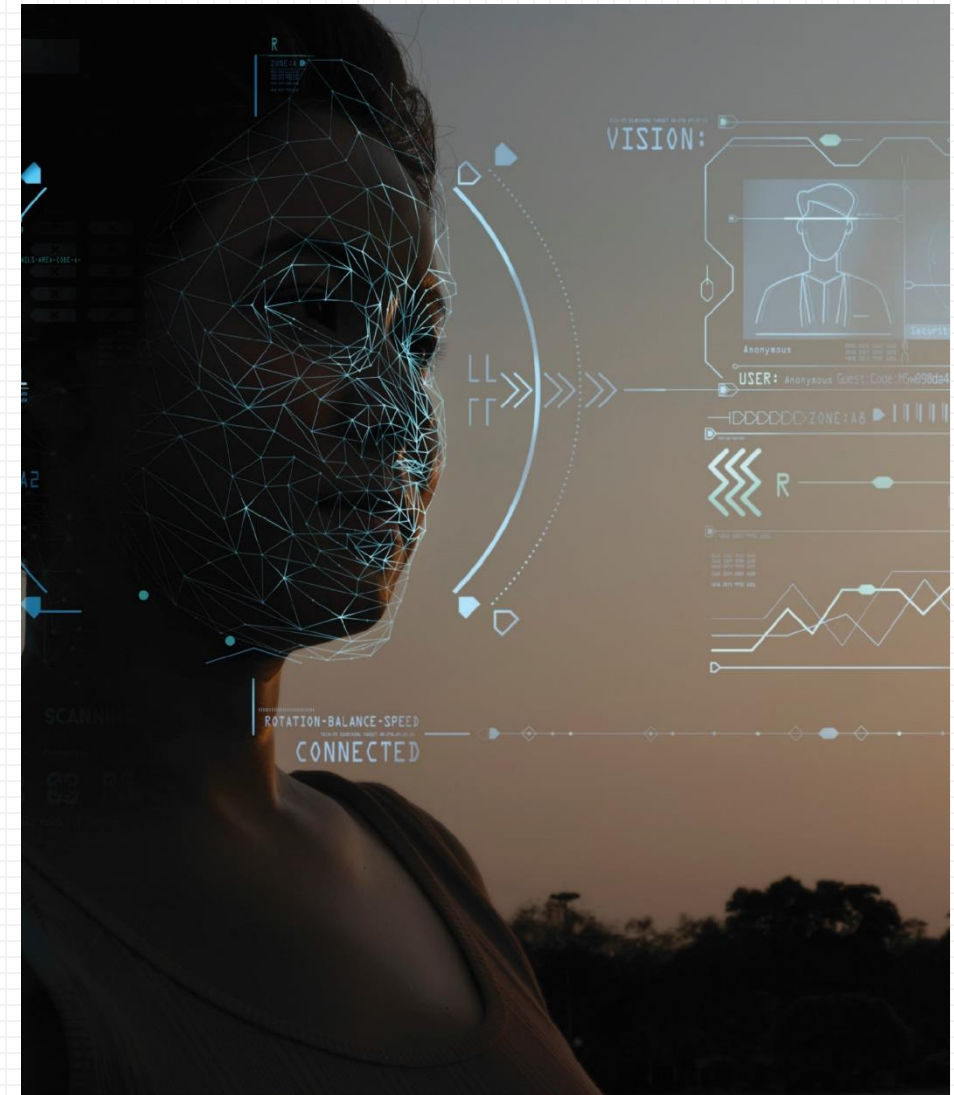
Our integrated systems, which provide security and management of one or more facilities through a single structure, facilitate integration and operations with existing equipment without requiring institutions to invest in new hardware. This approach maximizes security by increasing cost effectiveness and operational efficiency.

- Biometric, card and mobile access control systems
- Camera, sensor secure area management systems
- Personnel attendance control system
- Visitor registration and authorization system
- Vehicle recognition, passage and parking management system
- Cafeteria and payment management system
- Lighting, air conditioning, and fire systems
- Kiosk, printer and elevator management systems

Identification, Verification and Authorization

Our integrated identification and verification systems for facilities and buildings, equipped with advanced facial recognition technology, enhance security measures with 1-1, 1-N, and N-N fast face matching and facial quality analysis capabilities. These systems accelerate identity verification, ensuring the security of your facilities seamlessly and reliably.

- Face Recognition
- Iris Recognition
- Fingerprint
- Finger Veinprint
- Smart Card
- Mobile Recognition





Border Security Management and Perimeter Surveillance Systems

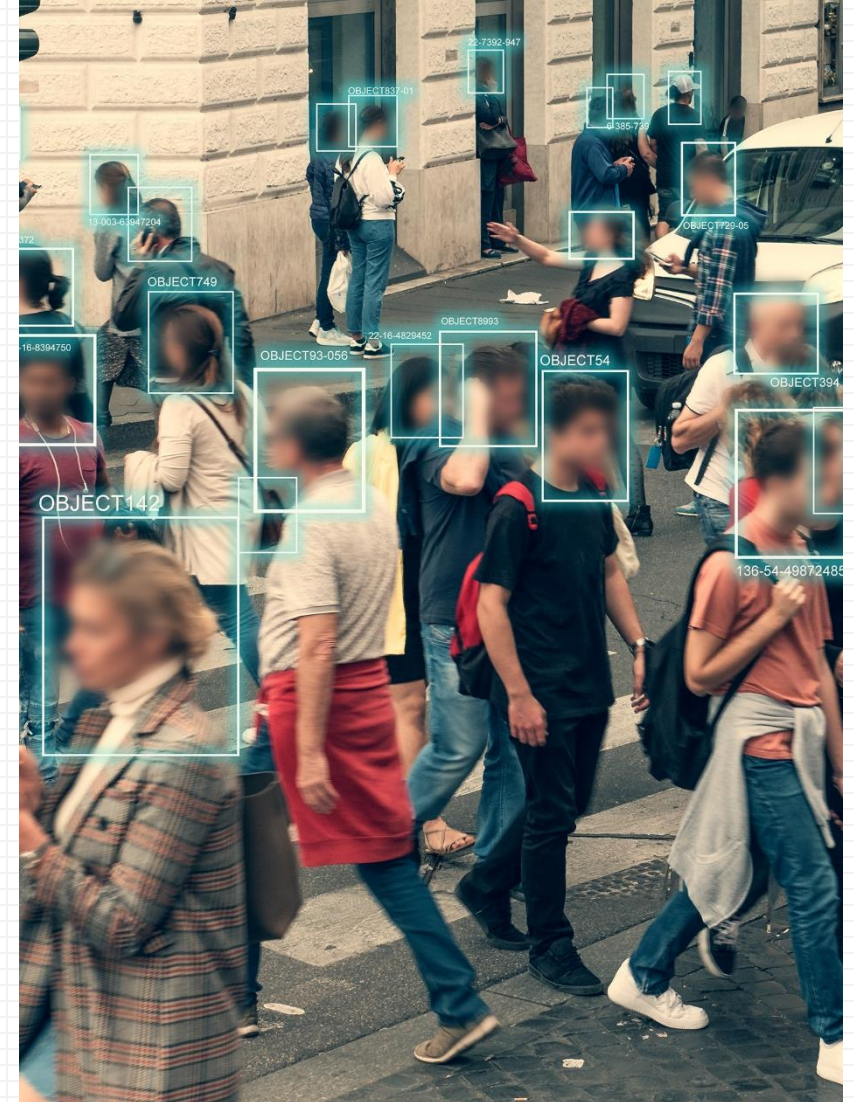
Our systems, equipped with weather-resistant cameras and sensors placed in critical areas such as border and base areas, provide early threat detection through our dedicated fusion center. These integrated solutions proactively increase security within the framework of defined rules.

- Area and border surveillance
- Person face recognition and tracking
- Camera, radar and sensor management
- Monitoring, early warning and notification
- Person movement analysis with geographic information system integration

City Monitoring, Surveillance and Analysis

Our city surveillance solutions, equipped with advanced security systems for city public safety, aim to create safer living spaces for citizens. These systems significantly increase urban security with continuous monitoring and rapid response capacity.

- Face recognition and tracking in crowded areas
- Age and gender analysis
- Crowd and anomaly detection
- Data center installation
- Command control and monitoring center installation



Health Information Technologies

Our services and supply chain solutions that optimize hospitals' medical, administrative, financial and legal processes strengthen the country's healthcare infrastructure by facilitating integration within the healthcare system. These systems increase efficiency and enable hospitals to operate more effectively.

- It increases the operational efficiency of healthcare professionals and facilitates patients' access to the healthcare system.
- Provides income growth with effective services for large bed capacities.
- It manages all administrative and software needs of hospitals in an integrated manner.
- Offers scalable solutions integrated with country healthcare systems.



Intelligent Traffic Control

Our systems monitor traffic flow in city centers and highways, ensure vehicle recognition and compliance with local control rules, increase traffic safety and reduce transit times. These solutions provide a smoother and safer driving experience with effective traffic management.

- Electronic inspection system
- License plate, brand, model and color recognition
- Smart intersection and signaling systems
- Vehicle instant and average speed detection
- Command control and data center installation





Shared Electrical Vehicle Rental

In order to promote sustainable transportation in cities, we offer users modern and environmentally friendly shared electric vehicle rental services. This service is shaping the future of transportation as an easily accessible and affordable option.

- Electrical bike sharing
- Field and operations management
- End user and management software
- Integration and installation services

Electrical Vehicle Charging Network Operation

In order to reduce carbon emissions and support sustainable transportation, we are establishing a network of Electric Vehicle Charging Stations within our institutions. In this way, we aim for a cleaner world by providing uninterrupted and environmentally friendly charging opportunities for electric vehicles.

- AC and DC (high speed) electric vehicle charging station installation
- Installation and infrastructure services
- End user and management software
- 7/24 maintenance and repair





Sustainability and Zero Carbon

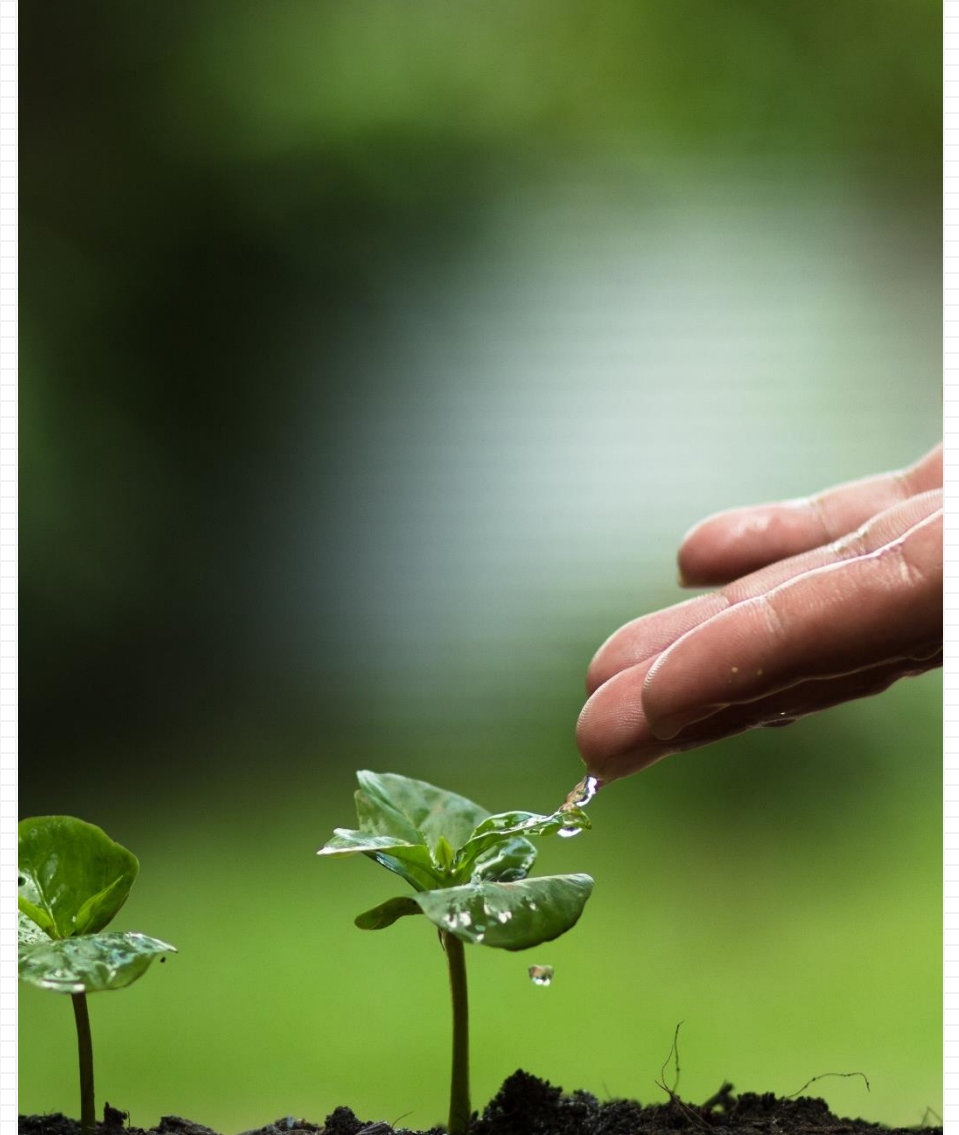
We are a company specialized in sustainability reporting, greenhouse gas emission inventory reporting and mandatory and voluntary carbon markets. We aim to increase social, environmental and economic sustainability by developing innovative technological projects.

- GRI Approved Sustainability Report
- Carbon and Water Footprint Calculation
- Carbon Border Adjustment Mechanism
- Carbon Capture
- Carbon Trading Transactions and Provision of Carbon Certificates

Sustainable Agriculture and Food Security

We offer innovative solutions in the field of sustainable agriculture and food security. We provide technology and consultancy to the agricultural sector through international collaborations and credit registry memberships, and contribute to sustainable food production by reducing environmental impacts.

- Data Management and Artificial Intelligence Decision Support Systems
- Fleet Management and Green Energy Systems
- Sustainable Products and Global Competition





Remote Maintenance Activity with MR (Mixed Reality)

Mixed Reality (MR) technology combines the virtual and real worlds. In remote maintenance, technicians can repair machines without being on site, reducing costs, saving time and increasing efficiency.

- Remote connection
- Highly secure communication
- Online technical support
- Holographic directions
- Reducing travel costs

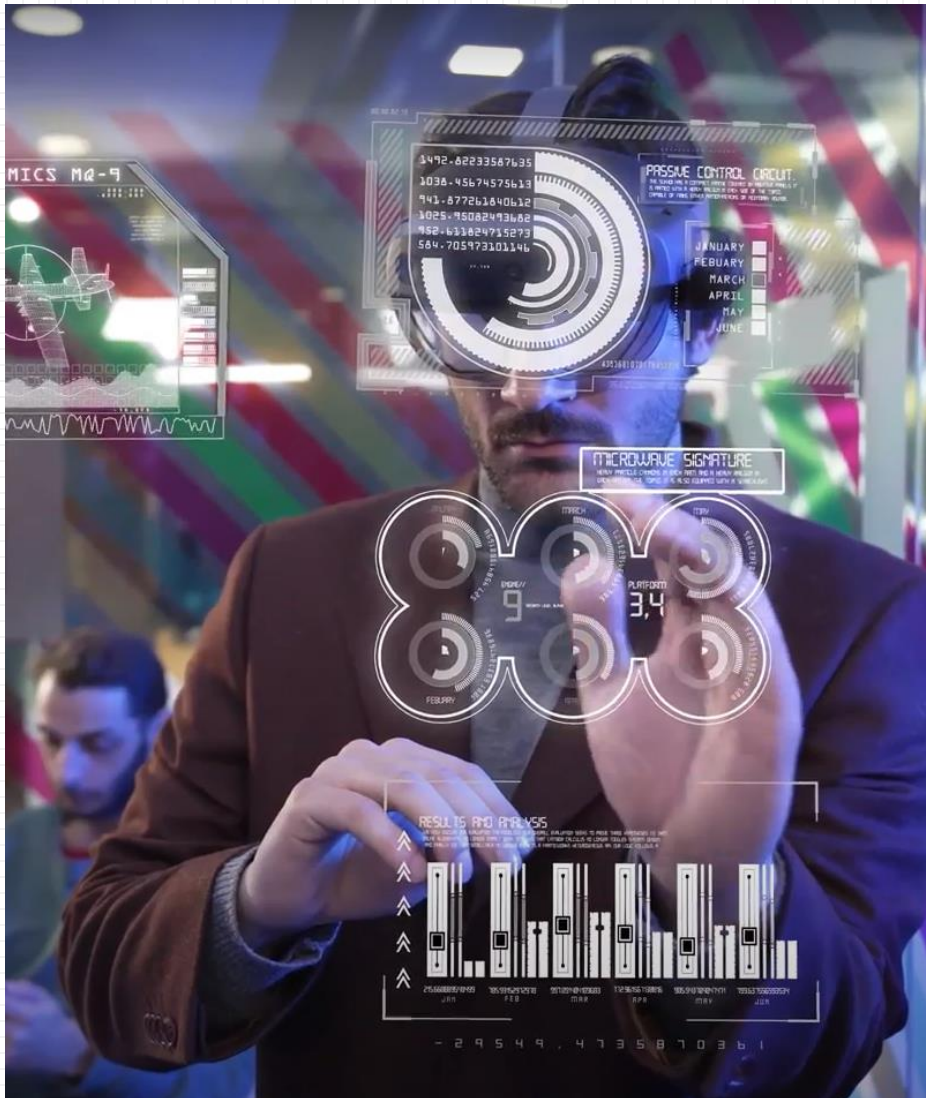
Video

Metaverse Training Classes

Metaverse educational classrooms provide interactive and immersive learning with virtual and augmented reality. Students can better understand complex topics with 3D models and simulations and come together without geographical barriers. These classrooms offer flexible and collaborative learning environments.

- Instructor-specific authorizations
- Practice and exam system
- Scoring with artificial intelligence algorithms
- Interactive environment
- Location independent access
- Customization of training content and environment





Metaverse Foreign Language Education Application

Metaverse foreign language education applications make language learning interactive through virtual and mobile applications. Students can practice their language skills in virtual environments and have cultural exchanges with students from all over the world.

- Mobile and virtual reality platform
- Foreign language education in 12 languages
- Practical training with real-world scenarios
- 24/7 active training classes
- Location independent access

Maintenance and Repair with MR (Mixed Reality)

Technicians can repair machines without being on-site and are guided by real-time data. This reduces costs, saves time and reduces errors.

- Personnel training with device manuals
- R&D studies
- Holographic guidance
- Work on digital twin
- Artificial intelligence algorithms





Renewable Energy Technologies

Focusing on renewable energy sources, we offer sustainable solutions in the fields of solar, wind, and biomass. We provide technology and consultancy services to reduce environmental impacts and increase energy efficiency.

- Project Development and Engineering
- Procurement and Construction
- Solar Power Plant
- Asset Management
- Energy Storage
- Energy Management Systems
- Financial Solutions and Investment

Cyber Security

We ensure the cyber security of organizations with systems that use machine learning and artificial intelligence to protect organizations against cyber attacks and malware, conduct vulnerability analyses, and provide cyber security training to personnel.

- Endpoint Security
- Endpoint Monitoring and Management
- Firewall (Classic, Next Generation and WAF)
- Data Loss Prevention (DLP)
- Log Management and SIEM
- Penetration Testing
- Cyber Security Consulting
- Cyber Security Training



Tripy Mobility Teknoloji



First

Electrical Bike Sharing
Platform



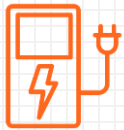
2

Years



37

Staff



**EV Charging business
authorization**

One of the 130 Limited Companies



6

Different software developed
and used in-house

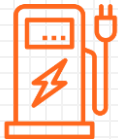


3

Municipalities

3500+

E-Bikes



7

Cities

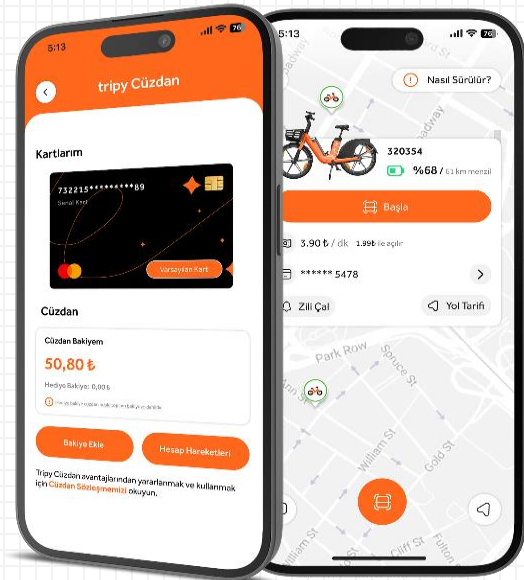
79

Stations
(12 DC, 67 AC)

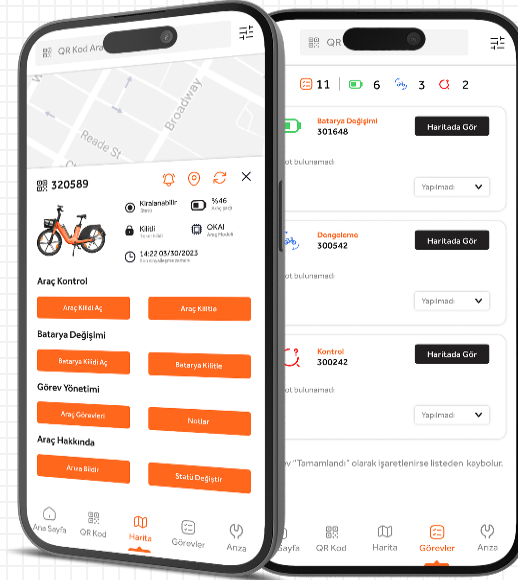


Shared Electrical Vehicle Software Infrastructure

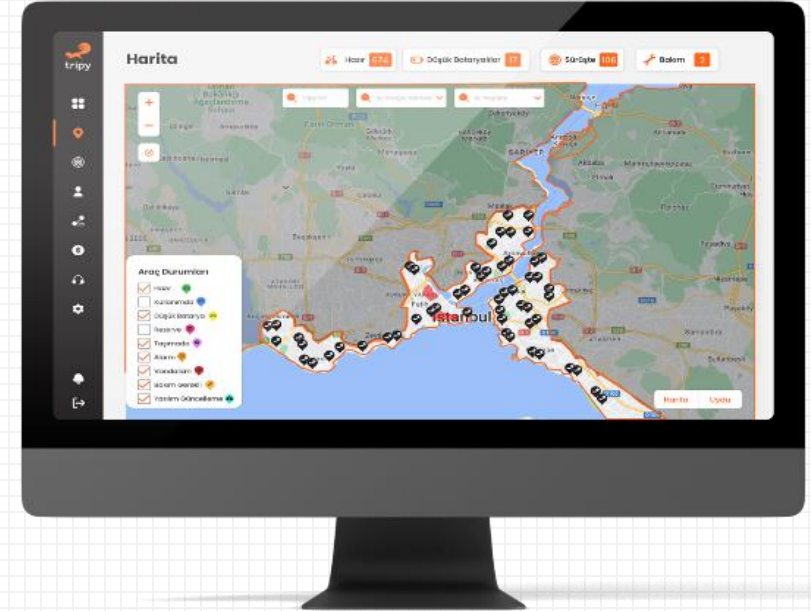
At the core of Tripy's success is our innovative software platform that seamlessly integrates three key components.



End-User Application



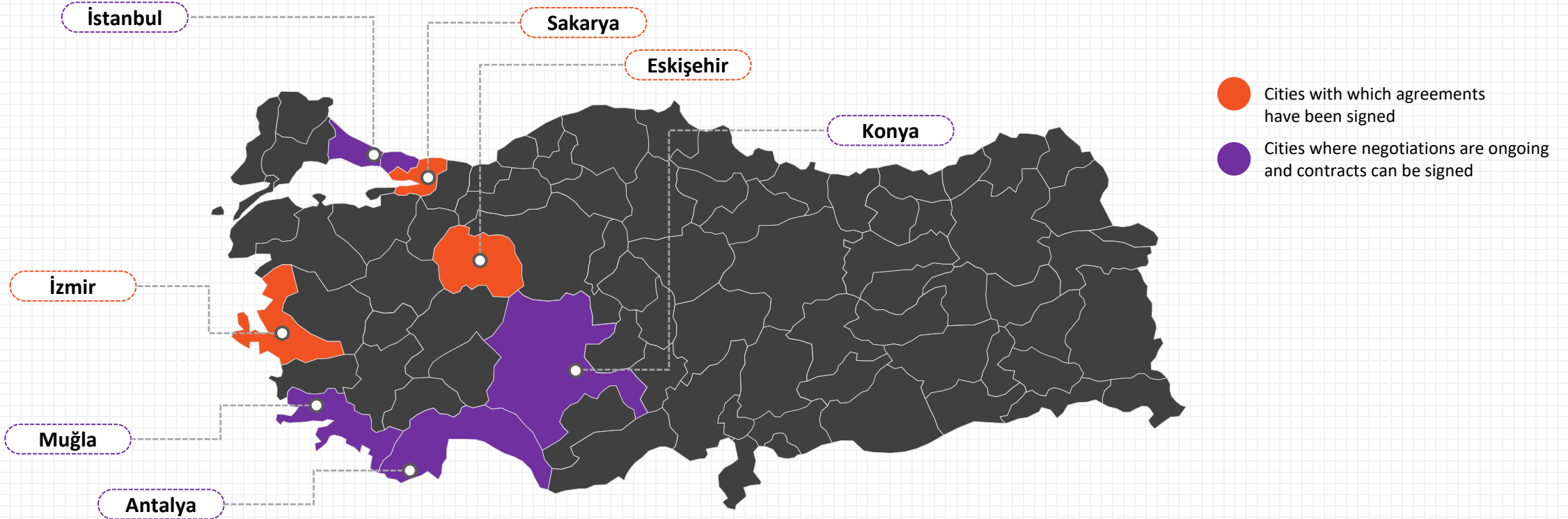
Field Application



Management Software

Tripy Grows!

Tripy is able to continue its activities in the city for a long time by signing 10-year contracts with local governments. This makes it a sustainable structure. Tripy has the sole operating authority in cities with 10-year contracts.



Making city life better for everyone with affordable, electrical bike sharing

Bike sharing can be a tool for cities and citizens to achieve the United Nations Sustainable Development Goals



Average benefits of replacing each car ride with Tripy e-bike in Turkey



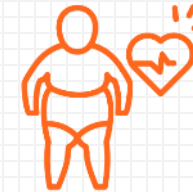
11 \$

Congestion savings per ride



784 gr

CO2 emissions savings per ride



6.2 \$

Assistance with healthcare expenses per ride

200.000+

Active Member

Credit Card Defined User

7.000.000

Minutes

Total Rides

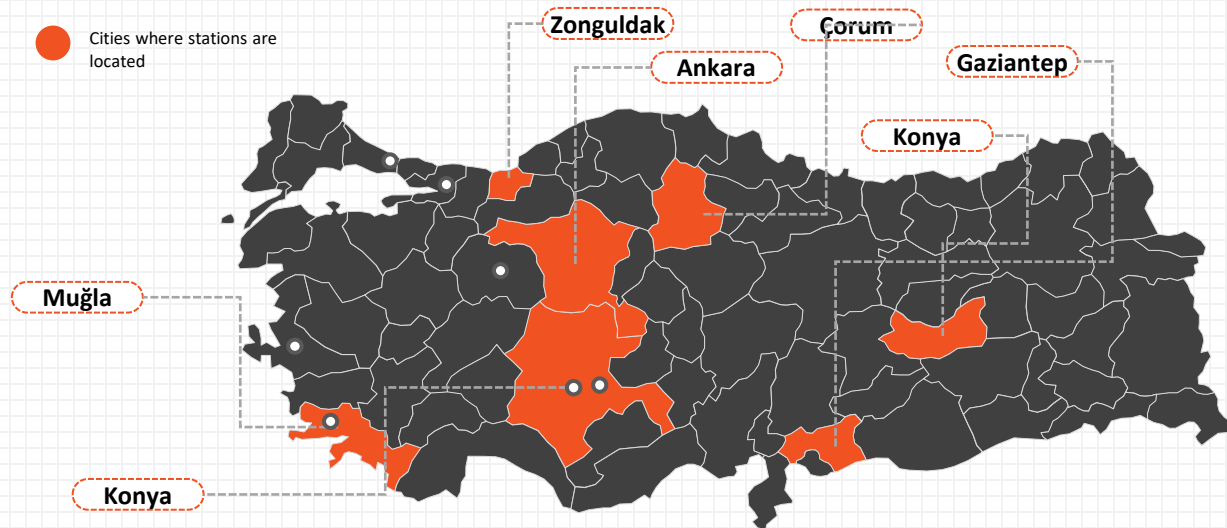
3.000.000

Kilometer

Total Distance

Tripy EV Charge Map

Tripy can continue its charging service activities for a long time by signing 10-year contracts with the hosting provider company. This makes it a sustainable structure.



7
Cities

79+
Stations
(12 DC, 67 AC)



DC Charging Station



DC Charging Station



DC Charging Station



AC Charging Station

Micromobility Market

Global

According to McKinsey consulting firm, the market potential for e-bikes, scooters and mopeds in the US, Europe and China markets is estimated to be 360 billion USD in total by 2030. Micromobility market size in 2023: 200 billion USD

(https://www.mckinsey.com/industries/automotive-and-assembly/our-insights/spotlight-on-mobility-trends?utm_medium=DSMN8&utm_source=LinkedIn&utm_user=14419234050061292;)

\$360

Billion USD

2030

Year

Türkiye

Turkey is among the developing countries with the largest share in this market due to its increasing young population and Z-generation..

%32

Population

15-35

Age

Developments in the Metaverse

- ❑ We have joined the METATIATIVE LLC company, established in the State of Delaware, USA, as a shareholder with a rate of 26.10%. The company's goal is to establish a technopark within the scope of metaverse technologies, blockchain and NFT, cloud technology, design and simulation areas.
- ❑ We are carrying out the "Metaverse Language Campus Project" with colleges, universities and large companies in the Metaverse field.
- ❑ Developments are being made within the scope of the Language Acquisition Application, which will be supported by the Metaverse and Mobile Application infrastructure, will be published on international platforms and will provide services in 12 languages.



Developments in Security

- ❑ Investment plan studies on biometric identity verification systems are ongoing.
- ❑ We aim to be a partner in the technological and hardware transformation within the scope of identity verification services to be provided in public institutions and organizations (health, land registry, notary, bank, etc.).



Developments in Smart Waste Management

- ❑ We are in the process of developing a Smart Waste Management project for Environment and Climate Change.
- ❑ The IoT Device that we have developed specifically for Garbage Containers will measure important data such as “fullness, temperature, humidity, location” inside the container instantly or hourly and transfer the data to the web portal using a cellular connection via GSM/GPRS.
- ❑ It will track and route optimize household, medical, textile and recycling waste and will report the collection service in real time at the level of garbage/street/waste type. It will eliminate the collection of half-empty containers.



Summary Balance Sheet and Financial Ratios

Summary Balance Sheet (₺)	31.12.2021	31.12.2022(*)	31.12.2023(*)	30.09.2024 (*)
Cash and Equivalents	68.406.511	291.509.011	264.534.024	647.952.237
Current Assets	133.719.292	644.371.060	1.027.192.425	1.898.626.925
Fixed Assets	166.955.224	825.965.225	1.927.680.449	2.366.882.973
Total Assets	300.674.516	1.470.336.285	2.954.872.874	4.265.509.898
Short Term Liabilities	50.094.806	275.451.568	488.601.541	984.463.306
Long Term Liabilities	5.085.029	58.227.444	75.244.440	38.828.095
Total Liabilities	55.179.935	333.679.012	563.845.981	1.023.291.401
Equities	245.494.581	1.136.657.273	2.390.380.673	3.240.427.437
Total Resources	300.674.516	1.470.336.285	2.954.872.874	4.265.509.898

Financial Ratios %	31.12.2021	31.12.2022	31.12.2023	30.09.2024
Short-Term Liabilities/Total Assets	16,66	18,73	11,45	23,05
Long Term Liabilities/Total Assets	1,69	3,96	2,55	0,9
Equity/Total Assets	81,65	77,31	80,89	76,05
Total Liabilities/Equity	22,48	29,36	23,58	31,55

(*) It shows the sizes with inflation accounting applied in 2022, 2023 AND 2024/9.



Financial Ratios

Financial Ratios	30.09.2023	30.09.2024
Liquidity Ratios		
Current Ratio	2,91	1,93
Liquidity Ratio	2,83	1,91
Cash Rate	0,54	0,65
Profitability Ratios(%)		
Active Profitability	36,33	29,72
Return on Equity	48,70	39,28
Core Operating Profit Margin	45,50	66,70
Valuation Ratios		
Company Value / Book Value	18,47	6,75
Company Value / EBITDA	16,73	14,01
Company Value / Net Sales	9,05	9,84
Market Value / Assets	13,84	5,15
Market Value / Book Value	18,51	6,78
Market Value / Net Sales	9,07	9,87



Income Statement

2023/9

2024/9



Turnover



**%22,40
Increase**



Gross
Margin



**%61,15
Increase**



Net profit



**%131,91
Increase**



EBITDA



**%89,46
Increase**

	31.12.2022*	31.12.2023*	30.09.2023*	30.09.2024*
Turnover	1.100.194.037	1.401.011.132	1.431.786.266	1.752.551.227
Gross Marjin	581.729.196	713.022.080	771.135.142	1.242.653.973
Gross Margin %	52,87	50,89	53,86	70,91
EBITDA (Earnings Before Interest and Taxes)	618.297.705	723.182.210	762.406.595	1.393.888.925
EBITDA Margin %	56,20	51,62	53,25	79,53
Net Profit	424.545.649	504.338.618	365.401.422	846.707.098
Net Profit Margin %	38,59	36	25,50	48,31
R&D Income	623.623.329	816.558.184	830.436.034	1.213.915.245
Non-R&D Income	476.570.708	584.452.948	601.350.231	538.636.481
Capitalization Expenses (R&D Investments)	793.135.989	1.511.775.461	1.646.679.459	1.801.350.031

(*) Indicates the amounts for which inflation accounting was applied in 2022, 2023 and 2024/9.



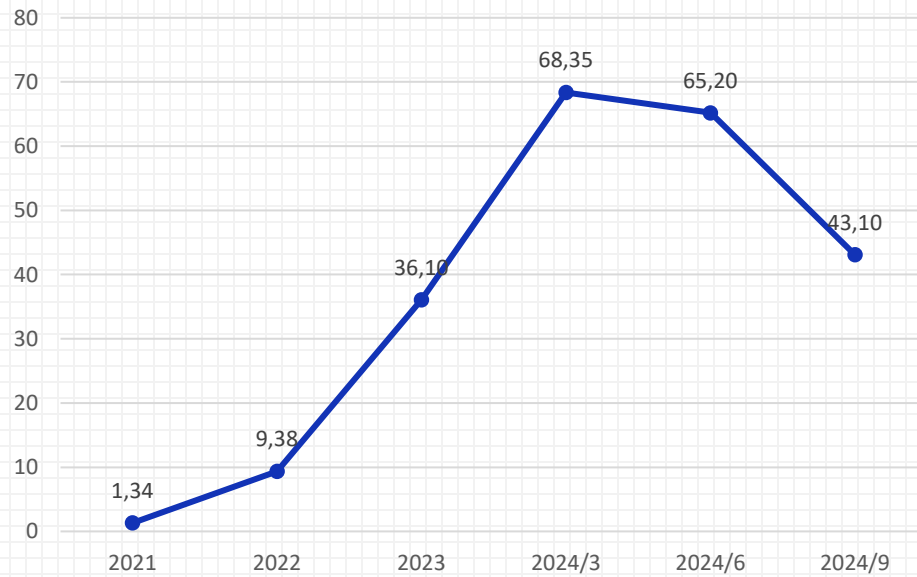
Financial Notes (2024/9-2023/9)

- ▶ Our net working capital is at 914 Million TL, and there is no problem in our current assets meeting our short-term liabilities.
- ▶ As of the end of 2023, our net cash position was at -61 Million TL, and as of the first nine months of 2024, it was +79.4 Million TL.
- ▶ As of the 2024/9 period, the share of our equity in our total assets is at 76.05%, and the positive differentiation continues.
- ▶ As of the 2024/9 period, the share of our total liabilities in our total assets continues to remain low at 23.95%.
- ▶ Our gross profit increased by 61.15% compared to the same period of the previous year, reaching 1 Billion 242 Million TL.
- ▶ Our net profit increased by 131.91% compared to the same period of the previous year, reaching 846 Million TL.
- ▶ We increased our net profit margin rate to 48.31%. It increased by 89.46% compared to the same period last year.
- ▶ Our EBITDA level increased by 82.83% compared to the same period last year.
- ▶ Our EBITDA margin level, which was 53.25% last year, reached 79.53% in the first 9 months of this year.

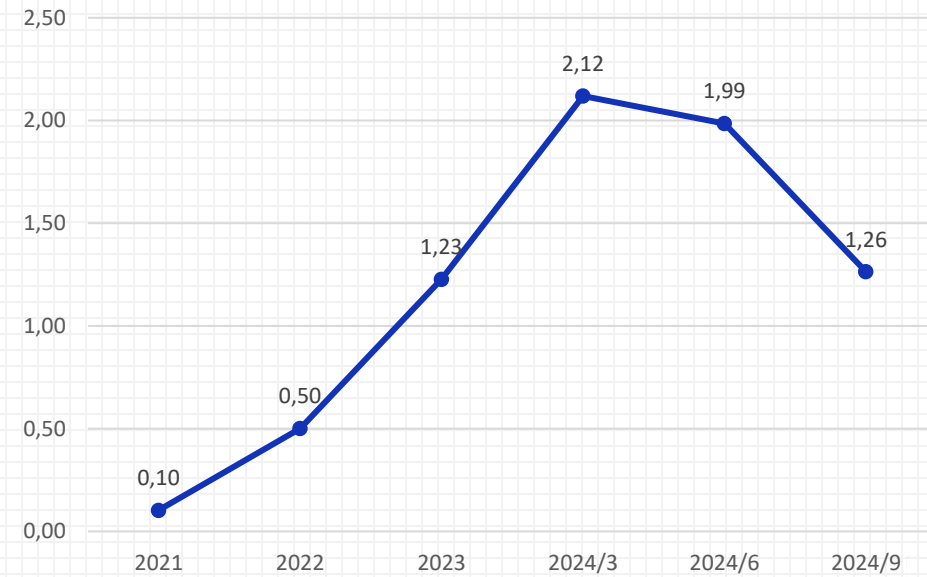


Stock Performance Charts


TRY Share Price (End of Period)



USD Share Price (End of Period)

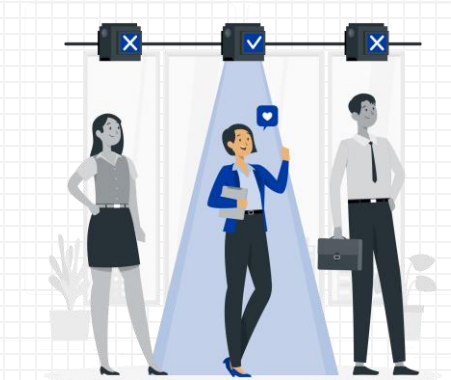


Human Resources

	2023	→	2024/9
Increase in the Number of Employees	119	→	163
Increase in the Number of Female Employees	31	→	47
Increase in the Number of Technical Employees	39	→	54

8 of the 14 departments are managed by women.

50% Salary Increase, 94% Internal Promotion Appointment in 2023



R&D and Incentives

GAZITEKNO PARK



Total Number of Technopark

2006 - 2023

69 Projects

2024

72 Projects

Located in Gazi University Technopark and project activities are carried out under these roofs.



Artificial intelligence-based disease detection projects



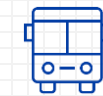
Mixed reality based robotic control systems



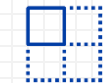
Virtual reality based educational applications



Innovative and comprehensive electronic mobile payment systems



AI-based safe public transport management systems



Deep learning based boundary detection systems



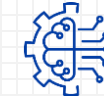
Augmented reality-based remote maintenance applications



Metaverse-based meeting rooms and virtual marketplace applications




Innovative mobile applications within the scope of mobility



Machine learning based sectoral yield forecasting systems



R&D and Incentive

	2022	2023	2024/9
R&D Income (Annual)	623.623.329,00	816.558.184,00	1.213.915.245,00
Capitalization Expenses R&D Investments, Cumulative	793.135.989,00	1.646.679.459,00	1.801.350.031,00
Asset Size	1.470.336.285,00	2.954.872.874,00	4.265.509.898,00

As of the first nine months of 2024, 21 of the 72 projects have not yet turned into sales.



National and international call programs followed and applied for



National and International Projects



Number of Accepted Projects

2006 - 2023

8 Organizations

2024

3 Organizations

Asia Development Bank (ADB)

EUREKA CLUSTER-AI

Council of Europe Development Bank (CEB)

TÜBİTAK-1501

KOSGEB

NATO (NCI AGENCY)

**Total
Budget**

40.516.812,10

USD



R&D and Incentive



Applied Projects

TÜBİTAK 1501	Requested Budget : 189.990,00 USD	Support Rate: %75
TÜBİTAK 1711	Requested Budget : 221.131,65 USD	Support Rate : %75
TÜBİTAK 1833	Requested Budget : 1.849.568,00 USD	Support Rate : %70
KOSGEB	Requested Budget : 247.210,00 USD	Support Rate : %75
AB-HORIZON	Requested Budget : 1.925.000,00 USD	Support Rate : %100
AB-CHIST-ERA	Requested Budget : 159.500,00 USD	Support Rate : %75
TÜBİTAK 1505	Requested Budget : 251.250,00 USD	Support Rate : %100
ERASMUS+	Requested Budget : 330.000,00 USD	Support Rate : %70

Total
Project Size

5.173.649,65
USD



TÜBİTAK: Micro Mobility Impact Simulator: Economic, Environmental and Social Support Tool for Sustainable Urban Planning
TÜBİTAK: Creating a Mixed Reality Based Remote Maintenance System Software Framework for the Defense Industry Sector

SAYEM Green Transformation Call

KOSGEB: FRIT-II Employment Committed SME Support Program

AISECTRANS: AI Based Secure and Safe Framework for Public Transportation

RESPONDENT: Enhancing Disaster Resilience Through Innovative Technologies for First Responders During Forest Fires

XR2Learn: Adaptive Language Learning Through AI-Enhanced VR
Absolute Zero Trust (AZT) architecture for a secure, robust, resilient Collective Artificial Super Intelligence (CASI)

CityVerse: Co-creating human-centric solutions for zero-emission urban mobility in digital twins ecosystems
EIT Urban Mobility: Smart Bike Park Box

Open Research Data

Evaluating Smile Aesthetics with Artificial Intelligence

Centers of Vocational Excellence (CoVE)

In 2024, 5 national project applications are in the evaluation phase.

National Projects



Applied

Metaverse	4 Projects	Value: 12.370.000,00 USD
Health	2 Projects	Value : 1.240.000,00 USD
Facility Security	16 Projects	Value : 3.439.000,00 USD

**Total
Project Size**

17.049.000,00

USD



Potential

Metaverse	14 Projects	Value : 22.000.000,00 USD
Health	48 Projects	Value : 18.369.000,00 USD
Facility Security	4 Projects	Value : 18.800.000,00 USD
E-mobility	7 Projects	Value : 50.500.000,00 USD
Cyber Security	39 Projects	Value : 36.302.000,00 USD

**Total
Project Size**

145.971.000,00

USD



International



Potential Projects

U.S.A.	3 Projects	Value: 98.000.000,00 USD
Africa	6 Projects	Value : 63.240.000,00 USD
Europe	10 Projects	Value : 54.650.125,00 USD
Asia	9 Projects	Value : 41.950.592,00 USD
Turkic Republics	4 Projects	Value : 9.000.000,00 USD
Iraq	1 Projects	Value : 2.800.000,00 USD

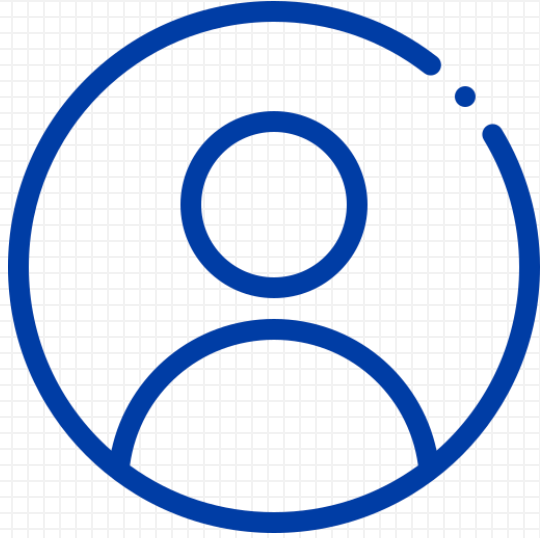
**Total
Project Size**

269.640.717,00

USD



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